

Dr. Heinz-Jürgen Bertram, CEO Symrise AG / May 5, 2021

Agenda



- 1 Results 2020
- 2 Strategic Initiatives / Outlook / Trading Update Q1 2021

2



2020 at a glance



Symrise continues profitable growth in a challenging year

Sales

€ **3.520** bn

+ 3.3 % in reporting currency

Continued growth despite corona pandemic and cyber attack

Business Free Cash Flow¹

€ **564** m

16.0 % of sales

+ 18 % vs. last year

Dividend proposal

€ 0.97

per share

EBITDA margin

21.1 %

EBITDA + 5.8 % to € 742 m

Net income²

€ 307 m

Earnings per share² € 2.27

CapEx

€ **159** m

4.5 % of sales

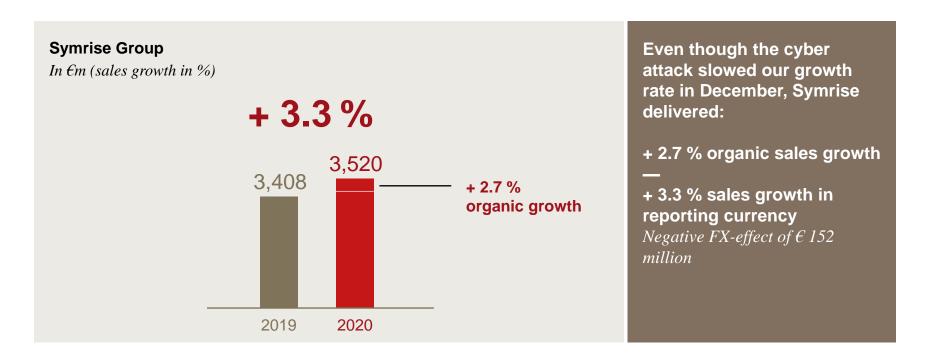
¹ Business Free Cash Flow = EBITDA(N) – CapEx +/- changes in Working Capital

² Attributable to shareholders of Symrise AG

Sales 2020

Continued growth despite corona and cyber attack in Q4

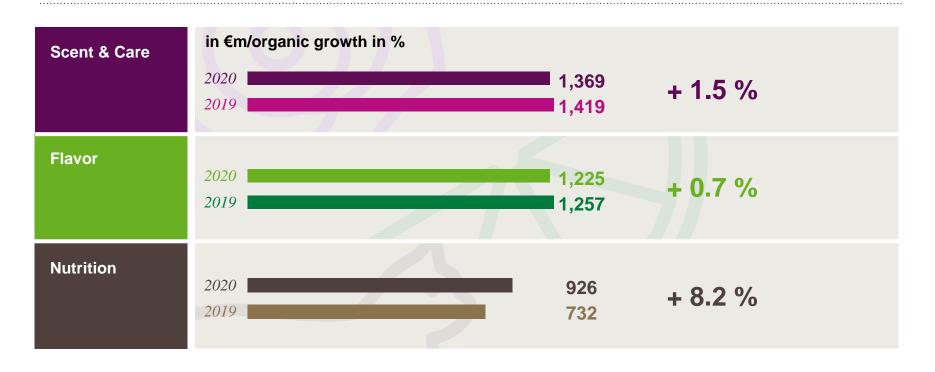




Sales by segment in 2020

Organic growth across all segments





Sales by region in 2020

Latin America as strongest growth driver

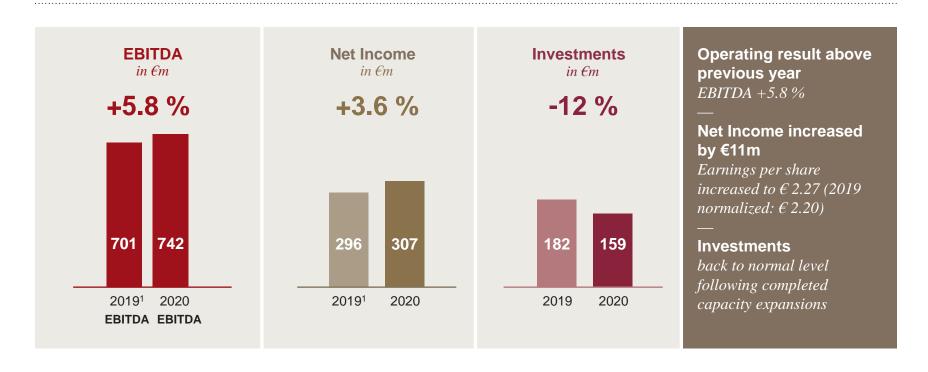




Results 2020

Net Income increased by 3.6 %

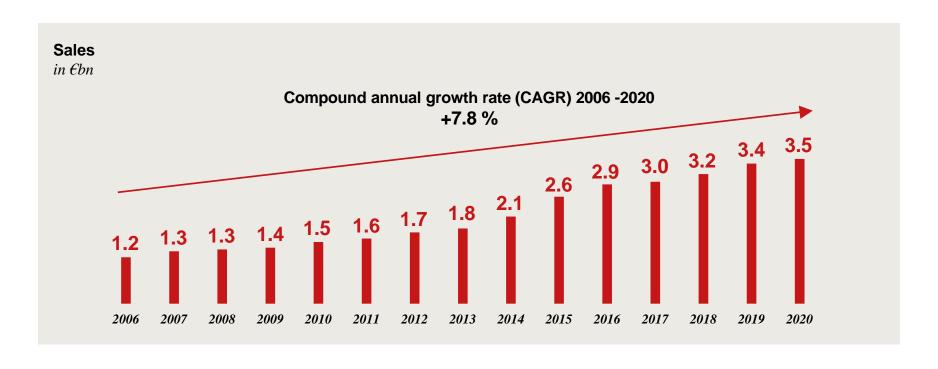




Sales and Growth



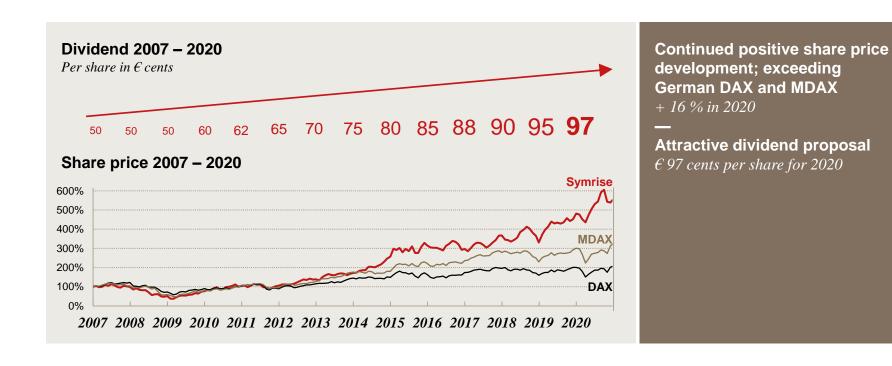




Share price performance + 16 % in 2020



11th dividend increase in a row and long-term value creation

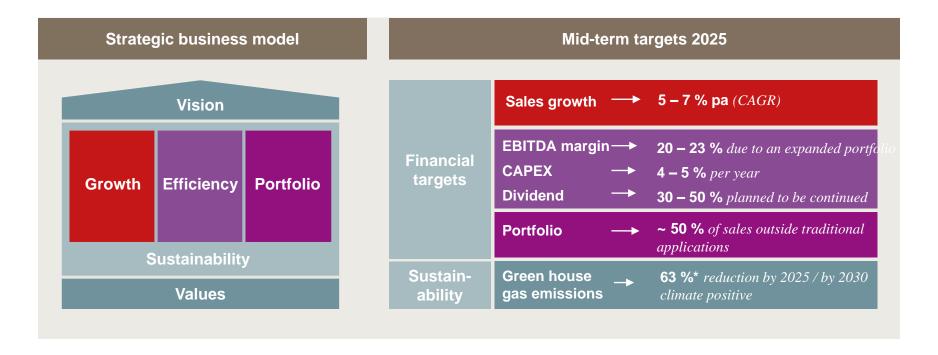




Corporate strategy

Mid-term targets 2025 remain in place

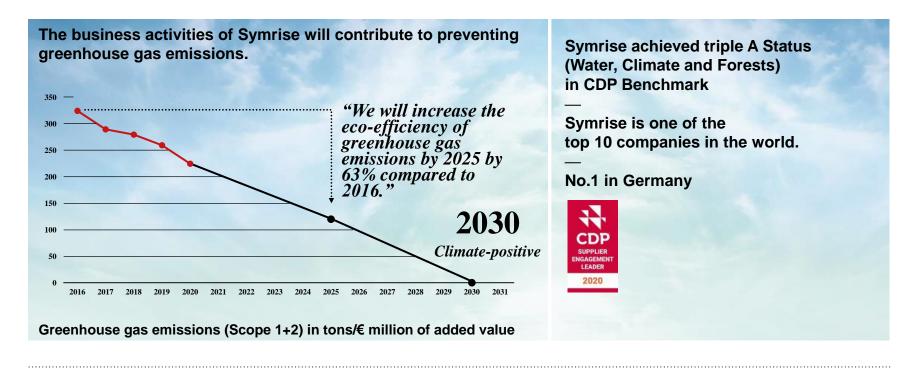




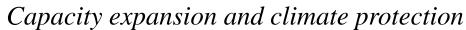
Improve environmental footprint

Climate-positive by 2030

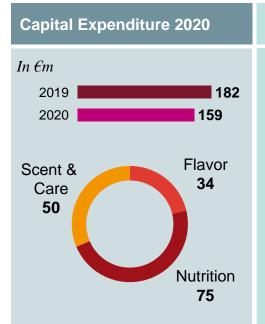




Investments in growth and sustainability







Selected growth initiatives

Capacity expansion

China

- Pet Food: New Production plant
- Flavor & Nutrition: New development and application Center

Brazil

Pet Food: New Production plant

Spain

 Scent & Care: Expansion of Sensient Granada site

Reduction of emissions

USA

 ADF/IDF: Advanced heating and cooling systems to reduce greenhouse gas emissions

France

 Food: New power plant technology to reduce greenhouse gas emissions

Germany

 Holzminden site: Next level of extending generation of own electricity

Outlook 2021

Confident to achieve targets



Targets 2021		Growth dynamics
Grow faster than the relevant market Growth 3-4 %	Organic growth 5-7 %	ADF/IDF group fully integrated in our Nutrition segment. Ongoing high demand for meat based proteins Leverage growth opportunities by combining Flavor & Nutrition segments. Joint innovation programs Commercialize growth opportunities in Scent & Care coming from Sensient portfolio Further implement efficiency programs to strengthen profitability
Profitability EBITDA margin ~ 21 %	Business Free Cash Flow (% of sales) > 14 %	

Trading update Q1 2021

Strong start in the new fiscal year



