Symrise FactBook

Investor Relations – Updated: March 30th, 2024.



Symrise FactBook

Overview







Employees















Symrise FactBook

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Our history since 1874 With roots into 1795



1874

Chemist Dr. Haarmann discovers method for manufacturing nature-identical vanillin

1919

Hairdresser Gerberding begins manufacturing perfume and soap compositions

1930

1954

Entering Takeover the flavor by Bayer industry AG

1973

World's first fully synthetic production of menthol

1995

Acquisition of Florasynth, est. 1916, de Laire, est. 1876 and Lautier Fils, est. 1795

2003

Merger of Haarmann & Reimer (€872m sales) and Dragoco (€373m sales) by EQT

2006

IPO in Frankfurt (Market cap. €2bn)

2014

Acquisition of Diana

2016

Acquisition of Pinova/ Renessenz

2019

Acquisition of ADF/IDF

2021

Acquisition of Fragrance & Aroma Chemicals business from Sensient and Giraffe

Giratte

Promotion to the German DAX

2022

Acquisition of Schaffelaarbos, Groupe Neroli & SFA Romani and Wing Pet Food

Haarmann & Reimer (1874-2003)

Dragoco (1919-2003)

Symrise (since 2003)







Symrise today Our Business, Purpose & Values

We are a global supplier of fragrances, flavors, food and cosmetic ingredients.

Our clients include manufacturers of perfumes, cosmetics, food and beverages, pharmaceuticals and producers of nutritional supplements and pet food.

Our Purpose

We develop sustainable, safe and tailored products that ensure quality of life and provide beauty and well-being.

We are aware of our responsibility for a future-oriented world and undertake this task with entrepreneurial spirit, innovative power and optimism.



Our values



Creativity: The driver of innovation with which we bring our claim of "always inspiring more ..." to life.



Excellence: Outstanding performance for customers, consumers and markets.



Sustainability: We are all responsible for the world we live in.



Commitment: We encourage and challenge our employees, value independent action and consider our employees and their diversity to be the key to our success.



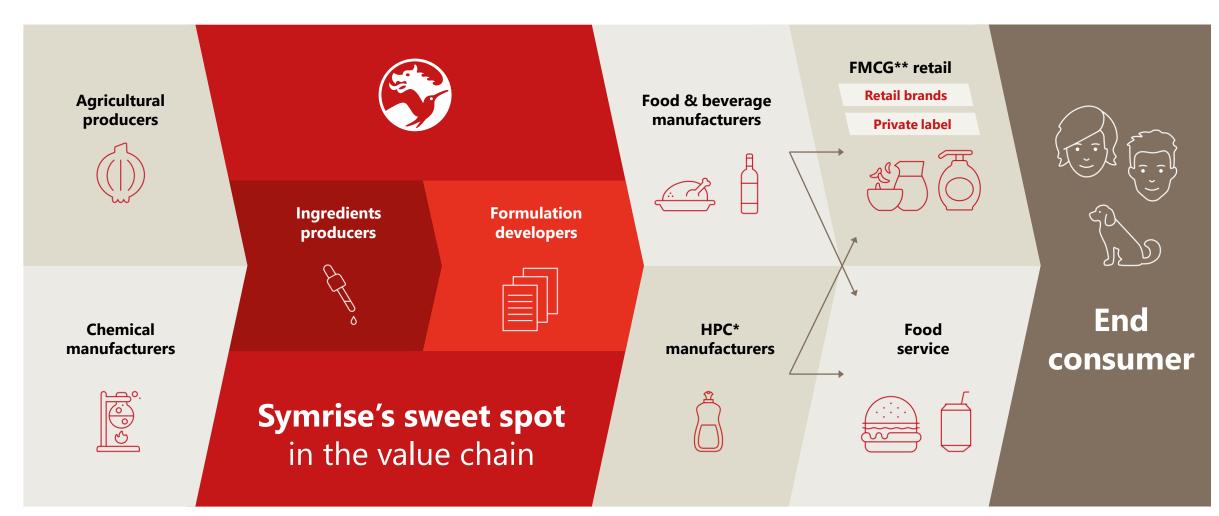
Integrity: Trust and honesty serve as the foundation of collaboration. This is as true in working with fellow employees as it is with all of our stakeholders.



Added value: Intelligent additional benefits and integrated services for our customers, attractive and healthy product solutions for consumers and sustainable growth for Symrise.

Symrise's Position *In the value chain*





Our Industry *An attractive niche*





Handling complexity for our clients

Managing ~10,000 raw materials

for ~35,000 products.

High barriers to entry e.g. core list system and increasing regulatory pressure.

Short term visibility requires flexibility, mobility and agility.

Industry tied to population growth and disposable income; little dependence on cyclical, economic trends.

Megatrends support organic growth

health & wellness \cdot middle class boom & urbanization naturalness & sustainability \cdot traceability \cdot vegetarian/vegan/halal/kosher food

Tailor made products with generally small volumes and decreasing product life cycles.

Global footprint key to meet local tastes & preferences.



Sustainability & supply chain management increasingly important.

High market concentration

top4

(Givaudan, IFF, DSM-Firmenich and Symrise) with

~67%



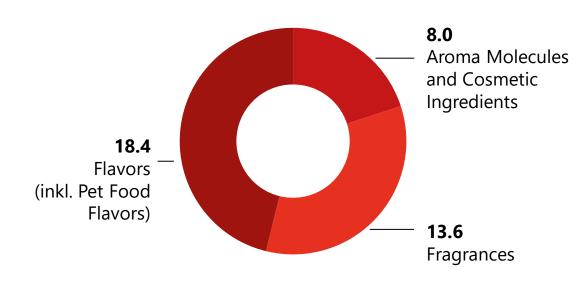
Sweet "spot" in value chain only a small fraction of product costs 1-5%, but a key buying criteria.

Our Market *Structure and competition*



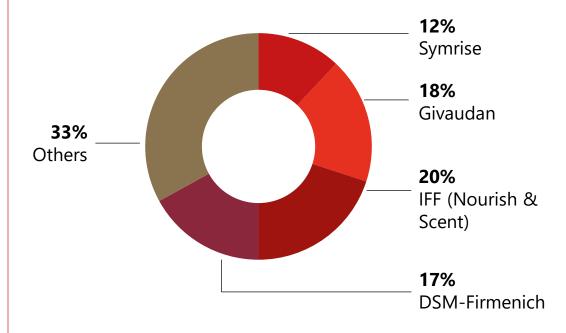
Relevant AFF* market size 2023

In €bn (approx. €40bn overall)



AFF* market share 2023

In % (market size approx. €40bn)



Sources: : IAL FLA&FRA report (13th edition, September 2022), IAL AC/AM report (3rd edition, December 2022), IAL CI report (3rd edition, December 2022).

Sources: Company data and own estimates

Symrise worldwide

Manufacturing & development sites per division





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Business overview

Segments and Business Units 2023



		ion & Health (63%)*	Scent & Care €1,752 (37%)*						
Food & Beverage	Pet Food	Aqua Feed	Probi**	Fragrance	Cosmetic Ingredients	Aroma Molecules			
Beverages	Pet 🚐 Palatability	Aqua Feed Palatability	Probiotics	Fine Fragrances	Active & Botanicals	Fragrance Ingredients			
Sweet	Pet Nutrition			Consumer Fragrances	Sun Protection, Functionals & Colors	Menthol			
Savory	Pet Food Protection			Oral Care	Micro Protection				
Naturals	Veterinary				A				

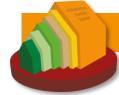
Taste, Nutrition & Health: A powerful Augmented Flavor House Expanding our horizon beyond the traditional way



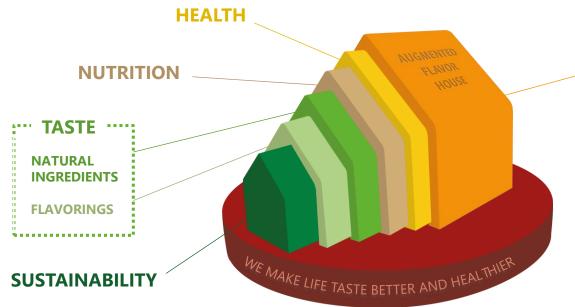


Yesterday: A Traditional Flavor House in the F&F Industry

Until now: A Differentiated Flavor House in the Consumer Ingredients



Today: An Augmented Flavor House creating Extra Value along the whole Food Value Chain



A powerful **Augmented Flavor House**combining 3 expertise in **Taste, Nutrition** and **Health**.

A unique and sustainable global leader in Food & Beverage and Pet Food markets

Taste, Nutrition & Health *Segment Overview*

Key Characteristics

The previously separate Flavor and Nutrition segments were merged in April 2021 for a **strategic realignment** and to **leverage synergies** in the combined Taste, Nutrition & Health segment

Combined expertise as well as scientific research to offer customers and partners unique, natural ingredient-based and sustainable solutions

More than 100 sites in over 40 countries and sells its nearly **19,000** products in 148 countries

Serves the markets of the **food and beverage** industry as well as manufacturers of **pet food and fish food**

7,297 employees work together to serve our customers



Taste, Nutrition & Health *Business Units*



Food & Beverages

Beverages

Soft drinks

Juice-based drinks

Tea & coffee products

Spirits & fermented beverages including brewery products

Sweet

Sweets & chocolates

Chewing gum

Baked goods & cereals

Ice cream & milk products

Products for the health care sector

Savory

"Culinary" category including: Soups, sauces, readymade meals, instant noodles, meat products

"Snack Food" category including: Authentic and natural seasonings for snacks

Solutions for products with plant-based proteins

Naturals

Natural, sustainable ingredients for food and beverages, baby food & dietary supplements

Organic raw materials like fruits, vegetables, meat, seafood, vanilla and plants

Best results in terms of taste performance, health benefits, sensory properties and the shelf life of their products

Taste, Nutrition & Health Business Units



15

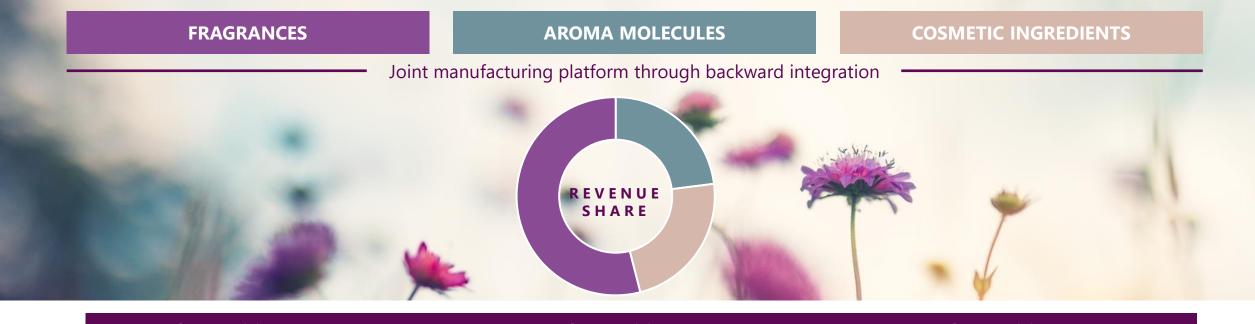
Pet Food	Aqua Feed	Probi*
Pet Palatability · Pet Nutrition · Pet Food Protection · Veterinary	Aqua Feed Palatability	Probiotics
Offers high-quality solutions and services for pet food manufacturers for improving taste and pets' acceptance of foods, achieving pet food safety and for animal health. Pet Food serves its customers from more than 20 locations around the globe and maintains four expert centers with around 1,000 of its own dogs and cats to understand the behaviors.	The scope of the Aqua Feed business unit includes sustainable ingredients and services that enable fish feed manufacturers to develop highperformance and reliable solutions for fish and shrimp farms. In doing so, the business unit relies on a global network of science and technology experts.	The Swedish company Probi, in which Symrise holds a majority interest, develops, produces and markets effective probiotics for food supplements and functional foods. Probi specializes in handling live bacterial cultures, from research and development through to the production process. This makes the health-promoting effects of probiotics accessible to the general public.

*Majority stake in the Swedish company Probi AB. External • Copyright® 2024

Scent & Care: Market leading positions in all application areas



Strong foundation for continued profitable growth



	Market position		Market position		Market position			
7	Position in Oral Care	#1	Position in Musk #	1	Position in Micro Protection			
		#2	Position in Terpenes #	2	Position in Sun Protection			
		#1	Position in Menthol #2	2	Position in Actives External • Copyright® 2024			

Scent & Care *Segment Overview*



3,512 employees market over 16,000 products in 133 countries

and has sites in more than 30 countries

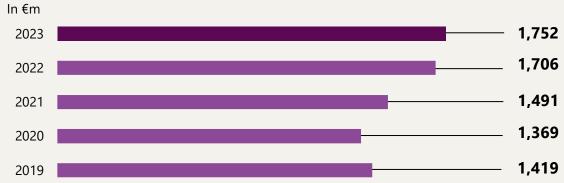
Divided into **three global divisions:** Fragrance, Cosmetic Ingredients and Aroma Molecules which consist of various Business Units

More than **100 years of experience** in the development and marketing of cosmetic raw materials

The Cosmetic Ingredients division is a recognized innovation leader that has received **37 innovation awards** for new substances over the past ten years. During the same period, 172 patent applications were filed,16 of them in 2023 alone







EBITDA

 2023
 277*

 2022
 291

 2021
 283

 2020
 272

 2019
 278

Scent & Care *Business Units*



	Fragrance	Cosmetic Ingredients	Aroma Molecules	
Fine Fragrances	Consumer Fragrances	Oral Care	Actives & Botanicals · Sun Protection, Functionals & Colors · Micro Protection	Fragrance Ingredients · Menthol
Symrise is creating new, exciting fragrance experiences with a rich pipeline of its own fragrances. Our creative centers are in Paris, New York, Mexico City, Shanghai, Dubai, São Paulo, Barcelona, Singapore and Mumbai.	The business unit Consumer Fragrances includes products for personal care and the household. Symrise uses state-of- the-art technology to combine functionality and fragrance experience.	The business unit Oral Care covers a wide range of products from tooth- paste and mouthwashes to chewing gum. Symrise offers the entire range of mint flavors and their intermediate products.	The portfolio includes active ingredients, modern solutions for product preservation, protection against solar radiation and negative environmental influences, ingredients for hair care, plant extracts, highperformance functionals and tailor-made cosmetic colors.	Symrise manufactures nature-identical menthol, which is primarily used in manufacturing oral care products, chewing gum and shower gels. Fragrance Ingredients manufactures aroma chemicals which are used for our own production of perfume oils as well as marketed to companies.

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(Sp.)

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Symrise in 2023

Key figures at a glance



€903m



€266m spent on R&D



~35,000 products



€13.9bn

market capitalization**



€4.730bn

sales



12,435 employees***



>6,000 global, regional and local clients



>40

Countries with Symrise sites and

>150 countries with Symrise clients



Investment Highlights

A high-quality investment opportunity



1

Attractive industry geared towards defensive end-consumer markets



2

Strongly balanced Portfolio across businesses, regions and customers



3

A strategy with focus on industry-leading growth



4

Competitive edge
thanks to cross-linking
competencies and
leading research engine



5

A portfolio
beyond
traditional
flavor & fragrance





6

Backward integration

serving trend towards naturals & traceability



Symrise Share *At a glance*

Consensus

Our full consensus is available here: https://vara-services.com/symrise/

Share information

ISIN / Symbol: DE000SYM9999 / SY1

Shares: 139,772,054*

(bearer shares; one share = one vote)

Trading platforms: Xetra, Frankfurt

Free float: 89.93% as per Deutsche

Börse*

Share price development

of the Symrise stock in 2023

- Symrise
- DAX
- MDAX



Symrise Share *At a glance*



Coverage

Broker	Analyst
Baader Helvea	Andreas von Arx
Bank of America	Matthew Yates
Barclays	Amy Lian
Berenberg Bank	Samantha Darbyshire
Citigroup	Ranulf Orr
Davy	Cathal Kenny
Deutsche Bank	Virginie Boucher-Ferte
DZ Bank	Thomas Maul

Broker	Analyst
Exane BNP Paribas	Nicola Tang
Goldman Sachs	Georgina Fraser
Jefferies	Charlie Bentley
J.P. Morgan	Edward Hockin
Kepler Cheuvreux	Martin Roediger
LBBW	Ulle Woerner
Morgan Stanley	Lisa de Neve
Morningstar	Diana Radu

Broker	Analyst
mwb research	Thomas Wissler
Oddo BHF	Michael Schäfer
Redburn Atlantic	Artem Chubarov
Société Générale	Thomas Swoboda
Stifel	Isha Sharma
UBS	Charles Eden
Van Lanschot Kempen	Eric Wilmer
Warburg Research	Oliver Schwarz

Shareholder Structure

Dominated by long-term investors



Top 5 Investors

March 2023 – updated list on Corporate website 1

4

5

Rank

9.96%

6.23%

5.05%

5.024%

4.97%

Massachusetts Financial Services Company (MFS) BlackRock Inc.

Ministry of Finance on behalf on the State of Norway Horst-Otto Gerberding* Canada Pension Plan Investment Board

Source: Company / Deutsche Boerse

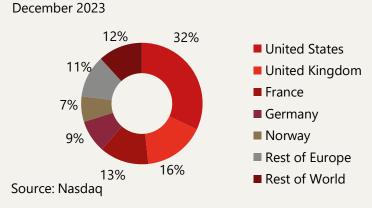
Total Shareholder Composition

December 2023



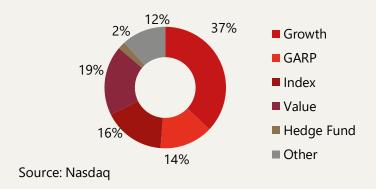


Institutional Shares by Geography



Institutional Shares by Investment Style

December 2023



^{*}Deutsche Boerse considers Gerberding as strategic investors.

^{**}Nasdag considers Mr. Gerberding and Jahr family as strategic investors.

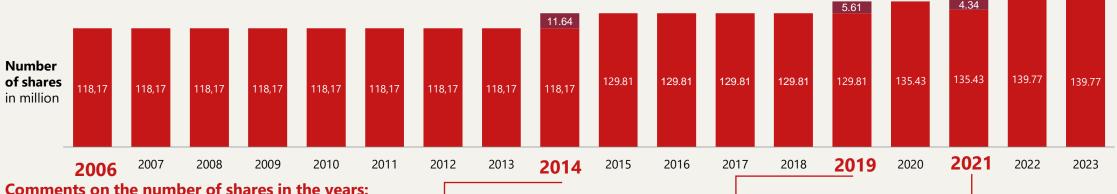
Number of Shares Outstanding

Since IPO in 2006



Total

118.17 118.17 118.17 118.17 118.17 118.17 118.17 118.17 118.17 129.81 129.81 129.81 129.81 129.81 135.43 135.43 139.77 139.77 139.77



Comments on the number of shares in the years:

2006

IPO at Frankfurt Stock Exchange on 11 December

- Initial Price: € 17.25 per share

2014

- Two capital increases for the acquisition of Diana:
 - → 11.15 million shares at € 36.00 (cash capital increase)
 - → 0.489 million shares at € 40.08 (capital increase in kind)

2019

- Capital increase for the acquisition of ADF/IDF:
 - → 5.61 million shares at listing price of € 71.25 per share
- Capital increase due to early redemption of the convertible bond:

2021

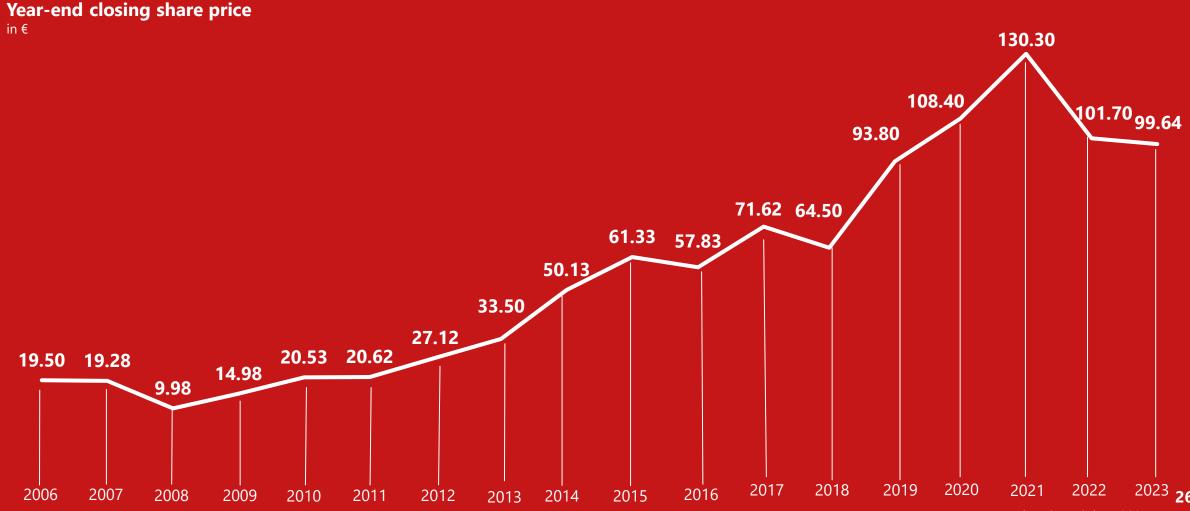
→ 4.34 million shares at conversion price of € 91.75 per share

139,772,054 (as of December 31, 2021) 136,663,677 (weighted average FY 2021)

Share Price Development

More than five-fold since IPO



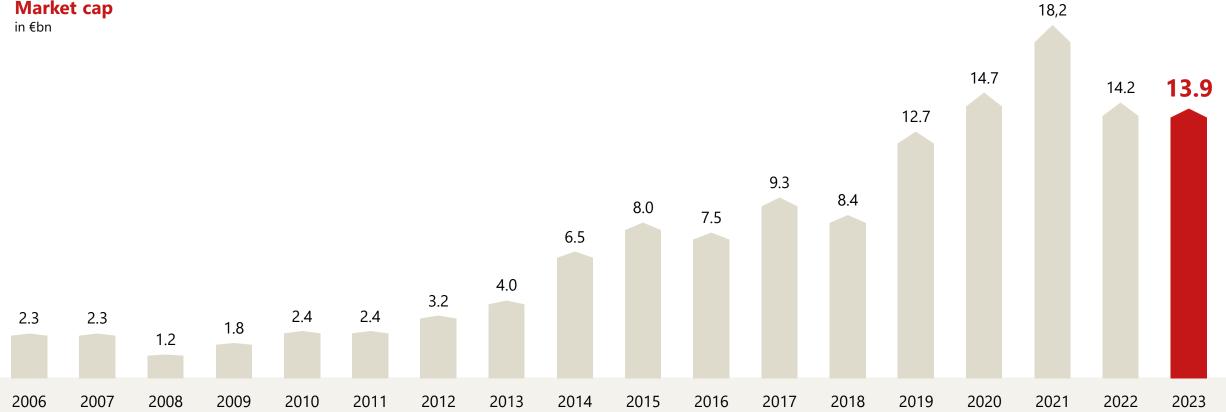


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Market Cap Development Strong track record since IPO



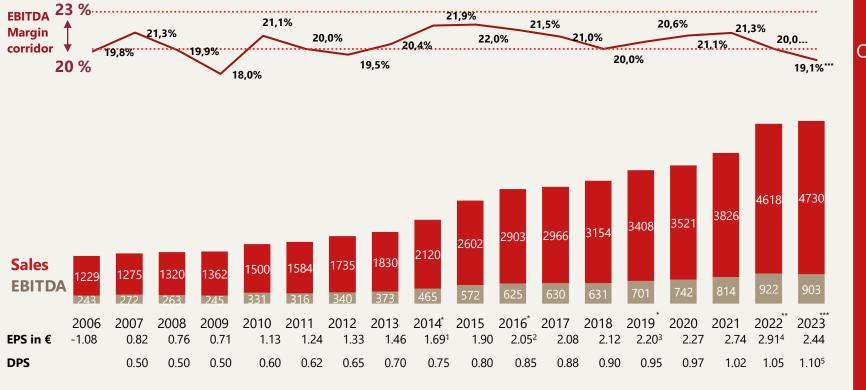




Financial track record and targets *Past and future*

Growth and margin track record since IPO

Sales and EBITDA in €m



^{*}Adjusted for transaction and integration costs as well as one-off valuation effects related to business combinations. 2016 and 2019 restated for finalized purchase price allocations.



Financial Targets

2024

until 2028

Organic Group growth

Organic Group growth (CAGR)

5-7%

5-7%

EBITDA margin

~20%

reported

Business Free Cash Flow

12%

of sales

EBITDA margin

20-23%

reported

Business Free Cash Flow

14%

of sales

^{**}Without impairment of associated company Swedencare *** Normalized for one-time effects

^{1.} Reported: EPS 1.48€. | 2. Reported: EPS 1.95€. | 3. Reported: EPS 2.16€. | 4. Reported: EPS 2.00€. | 5. Recommended

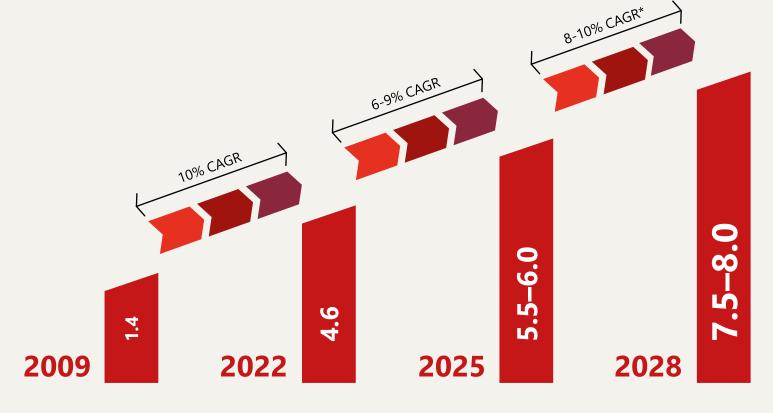
Long-term growth objective 2025

Fully on track to continuously outperform the market



Long-term target 2028

in € bn



Efficient set up, global presence and strong portfolio support business

support business performance in mid-term until 2023 as well as in long-term 2025

*5-7% organic/growth initiatives / 2-3% M&A

Targeted growth initiatives (step change projects)



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Corporate governance *Dual management system*

Competencies

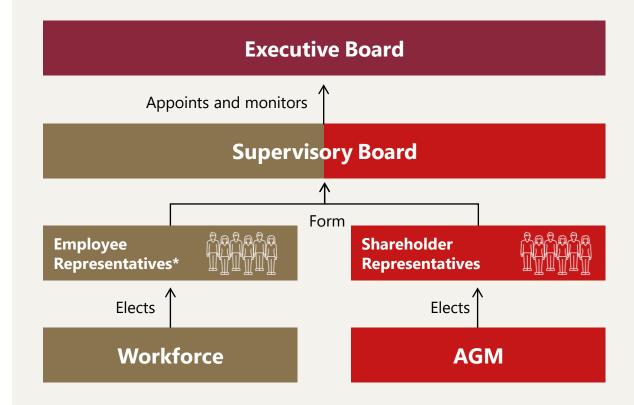
Executive Board responsible for managing the company's business operations in the interest of the company with a view to create sustainable value for all stakeholders.

Supervisory Board advises and oversees the Executive Board. It is involved in strategy and planning as well as all other decisions of fundamental significance to the company.

Dual Management System

Dual board in accordance with German Corporate Law (Co-determination) and Corporate Governance Codex 2020. Both bodies cooperate closely and in a spirit of trust in managing and overseeing the company.

Two-tier system



^{*}In accordance with the German Co-determination Act, a supervisory board with six employee representatives must include four employee representatives of the company and two union representatives.

Executive Board *Representatives*





Dr. Jean-Yves Parisot Chief Executive Officer & Board member for Taste, Nutrition & Health (appt. until September 2028)

- Born in 07/02/1964 in Lunéville, France
- Degree in veterinary medicine & MBA HEC Paris
- Various management positions (e.g. at Air Liquide, Danisco)
- Joined Symrise in 2014 via Diana
- Board member since 2016
- CEO since 2024



Olaf Klinger Chief Financial Officer (appt. until January 2028)

- Born 09/05/1965 in Heide
- Awarded degree in business administration in 1992
- Various finance positions for other companies (e.g. Merck, AMEOS group)
- Joined Symrise in 2016 as a Board member and CFO



Dr. Stephanie CossmannBoard member for HR & Legal and Labor Director (appt. until January 2026)

- Born 02/10/1973 in Hanover
- Degree and PhD in Law in 2002
- Years of experience in Human Resources & Legal at LANXESS
- Joined Symrise in 2023 as a Board member



Dr. Jörn AndreasBoard member for Scent & Care (appt. until January 2026)

- Born 05/12/1980 in Hameln
- Degree and PhD in Economic Sciences in 2010
- Years of experience at Bayer and BCG and various management positions within the company
- Joined Symrise in 2011
- Board member since 2023

Supervisory Board

Representatives



Michael König

* 03/09/1963 in Iserlohn **CEO Nobian Industrial** Chemicals B.V.

Since 2020 (Chairman since 2020)

André Kirchhoff

* 20/08/1965 in Stadtoldendorf Independent member of the works council at Symrise AG

Since 2016

Pfeifer

* 26/09/1957 in Munich

CFO AC Immune S.A.

Since 2011

Harald Feist

* 05/11/1962 in Stadtoldendorf Chairman of the works council and Chairman of the general works council at Symrise AG

Since 2013 (Vice Chairman since 2018)

Bernd Hirsch

* 24/07/1970 in Ellwangen CFO COFRA AG

Since 2018

Ursula Buck

* 24/10/1961 in Ulm Managing Director of Top Managementberatung BuckConsult

Since 2016

Dr. Jakob Lev

* 01/03/1967 in Bonn Director Research Biobased Ingredients Research & Technology Taste, Nutrition & Health at Symrise AG

Since 2021

Jeannette Chiarlitti

* 15/03/1982 in Schoenebeck Deputy Regional Head of IG BCE for the North region

Since 2016

Jan Zijderveld

* 09/05/1964 in Ede **Professional Supervisory Board Member**

Since 2023

Andrea Püttcher Prof. Dr. Andrea

* 04/10/1977 in Holzminden Vice Chairperson of the works council and Vice Chairperson of the general works council at Symrise AG

Since 2018

Peter Vanacker

* 11/03/1966 in Wervik CEO LyondellBasell.

Since 2020

Malte Lückert

* 03/02/1988 in Soltau Secretary of the Executive Board, Division 2 for Economic, Sectoral & **Collective Bargaining Policy** and HR. IG BCE

Since 2023

The maximum term of office for a Supervisory Board member is

four years

and must end at the conclusion of the AGM following the member's

70th birthday.

The maximum limit for membership in the Supervisory Board is four terms of office.

Read the Rules of Procedure for the Supervisory Board *here*.

Employee representatives

Shareholder representatives

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Supervisory Board – Qualification matrix (as of Dec 31, 2023) *Shareholder representatives*



Role						Competences										Diversity criteria				
			Indus -try	Functional																
	Independency	Initial election	End of term (AGM)	Overboarding ¹	Experience in Taste, Nutrition & Health, Scent & Care	Human Resources	General management	Production & raw materials	Financial expert	Quality / Regulatory / Risk management	International experience	Innovation / R&D management	Executive position	IT & IT security expertise	Environmental	Social /Safety at work / Health protection	Governance	Year of birth	Nationality	Gender²
Ursula Buck	Yes	2016	2025	No	✓		√				√		√					1961	German	F
Jan Zijderveld	Yes	2023	2025	No	✓		✓				✓		✓				✓	1964	Dutch	М
Bernd Hirsch	Yes	2018	2025	No	✓		✓		√		√		✓	✓				1970	German	М
Michael König (Chairman)	Yes	2020	2025	No			✓		√		✓		✓				✓	1963	German	М
Prof. Dr. Andrea Pfeifer	Yes	2011	2025	No		✓	√			✓	✓	✓	✓					1957	Swiss + German	F
Peter Vanacker	Yes	2020	2025	No			✓	✓			√		✓		√		√	1966	Belgian+ German	М

Matrix in accordance with section C.1 of the German Corporate Governance Code 2022.

¹ In accordance with section C.4 & C.5 of the German Corporate Governance Code 2022.

 $^{^{2}}$ F = Female, M = Male.

Supervisory Board – Qualification matrix (as of Dec 31, 2023) *Employee representatives*



		Competences														Diversity criteria				
					Indus -try Functional ESG															
	Independency	Initial election	End of term (AGM)	Overboarding ¹	Experience in Taste, Nutrition & Health, Scent & Care	Human Resources	General management	Production & raw materials	Financial expert	Quality / Regulatory / Risk management	International experience	Innovation / R&D management	Executive position	IT & IT security expertise	Environmental	Social /Safety at work / Health protection	Governance	Year of birth	Nationality	Gender²
Jeannette Chiarlitti	No	2016	2026	No		√		✓								✓	✓	1982	German	F
Harald Feist (Vice Chairman)	No	2013	2026	No	✓	✓		✓		✓					✓	✓	✓	1962	German	М
André Kirchhoff	Yes	2016	2026	No	✓	√		✓								✓	✓	1965	German	М
Dr. Jakob Ley	No	2021	2026	No	✓			✓		✓		✓			✓	✓	✓	1967	German	М
Andrea Püttcher	No	2018	2026	No	✓	✓		✓								✓	✓	1977	German	F
Malte Lückert	Yes	2023	2026	No	✓	✓		✓								✓	√	1988	German	М

Matrix in accordance with section C.1 of the German Corporate Governance Code 2022.

¹ In accordance with section C.4 & C.5 of the German Corporate Governance Code 2022.

 $^{^{2}}$ F = Female, M = Male.

Supervisory Board

Six experienced shareholder representatives





Michael König (*1963) Graduate Engineer in Chemical Process Engineering, Univ. Dortmund

CEO Nobian Industrial Chemicals B.V.

Expert in Chemistry, ESG and broad international expertise in Asia, especially China



Bernd Hirsch (*1970)
Degree in Business
Economics, University of Würzburg

CFO COFRA Holding AG

Expert in Finance (profound knowledge of internal company processes) and IT



Ursula Buck (*1961)
Degree in Business
Economics, University of Augsburg

Managing Director of BC BuckConsult

Expert in Fragrances, fast-moving consumer goods industry, brands and brand communication



Prof. Dr. Andrea Pfeifer (*1957)
PhD in Toxicology, Univ.
Würzburg; habilitation
University of Lausanne

CEO AC Immune S.A.

Expert in Life Science and Bio-Technology, especially Nutrition and consumer health



Jan Zijderveld (*1964) Degree in Business Management, University of Waikato

Professional Supervisory Board Member

Expert in Food & Beverages and Scent & Care, fast-moving consumer goods industry, brand and marketing



Peter Vanacker (*1966) MSc. Chemical Engineering, University of Gent

CEO LyondellBasell Industries N.V.

Expert in green chemistry, ESG, lean processing, cyber security, and broad international expertise esp. Americas

Read the supervisory board members' full CVs *here*.

Supervisory Board

Committees and its members



Personnel Committee

Responsible for matters pertaining to the Executive Board including the appointment of new members, succession planning and the development of the remuneration system.

Members

Michael König · Chairman

Harald Feist

Jan Zijderveld

Dr. Jakob Ley

Prof. Dr. Andrea Pfeifer

Jeannette Chiarlitti

Auditing Committee

Focuses on matters relating to the annual financial statements including monitoring of the accounting process, effectiveness of the internal controlling and risk management system and independence of the auditor.

Members

Bernd Hirsch · Chairman

Ursula Buck

Harald Feist

Michael König

Andrea Püttcher

Malte Lückert

Arbitration Committee

Makes a proposal in case no two-third majority is reached for the appointment or the cancellation of an appointment of Executive Board members.

Members

Michael König · Chairman

Ursula Buck

Harald Feist

André Kirchhoff

Nominations Committee

Recommends suitable candidates to represent shareholders when new Supervisory Board elections are coming up.

Members

Michael König · Chairman

Jan Zijderveld

Prof. Dr. Andrea Pfeifer

Shareholder representatives External • Copyright® 2024 **37**

Supervisory Board

attendance rate in meetings during the 2023 fiscal year*



Member name	Supervisory Board Meeting (Total: 7)
Michael König (Chairman)	100 %
Ursula Buck	100 %
Jeannette Chiarlitti	71 %
Harald Feist	100 %
Horst-Otto Gerberding (until May 10, 2023)	66 %
Bernd Hirsch	100 %
André Kirchhoff	100 %
Dr. Jakob Ley	100 %
Prof. Dr. Andrea Pfeifer	100 %
Andrea Püttcher	100 %
Peter Vanacker	85 %
Peter Winkelmann (until Mai 31, 2023)	100 %
Malte Lückert (from June 13, 2023)	100 %
Jan Zijerderveld (from May 10, 2023)	100 %

Member name	Personnel Committee (Total: 5)
Michael König (Chairman)	100 %
Harald Feist	100 %
Horst-Otto Gerberding (until May 10, 2023)	66 %
Dr. Jakob Ley	100 %
Prof. Dr. Andrea Pfeifer	100 %
Peter Winkelmann (until Mai 31, 2023)	100 %
Jeannette Chiarlitti (from September 14, 2023)	100 %
Jan Zijderveld (from May 10, 2023)	100 %

Member name	Audit Committee (Total: 5)
Bernd Hirsch (Chairman)	100 %
Ursula Buck	100 %
Jeannette Chiarlitti (until September 13, 2023)	75 %
Harald Feist	100 %
Michael König	100 %
Andrea Püttcher	100 %
Malte Lückert (from September 14, 2023)	100 %

^{*} It was not necessary to convene the Arbitration Committee and the Nomination Committee during the 2023 fiscal year

Executive Board

New remuneration system 2022 compared to remuneration system 2021

Aspect	Adjustment	Reason for adjustment
Remuneration structure	 New target remuneration structure: Fixed remuneration: 30% (changed from previously 35%) Short-term incentive: 30% (remains 30%) Long-term incentive: 40% (changed from previously 35%) 	 Even stronger focus on the company's long-term development Strengthening the pay-for-performance link of the remuneration system
Short-term incentive	 Specification of the financial performance criteria and their weighting: organic net sales growth (30%) EBITDA margin (30%) business free cash flow as % of sales (20%) 	 Reduced complexity due to the reduction of financial performance criteria Significant increase in transparency as concrete financial performance criteria and weightings are determined in the remuneration system and disclosed
Long-term incentive	 Use of performance share plan (previously performance cash plan) Performance period extended from three to four years Earnings per share and ESG goals included as performance criteria in addition to relative TSR (previously only relative TSR) No accelerated vesting in case of change of control 	 Stronger link to the share price development of Symrise Increased alignment with wider shareholder and stakeholder interests Stronger long-term orientation Increased focus on profitability and sustainability Alignment with German Corporate Governance Code recommendations
Other contractual aspects	 Maximum remuneration at €5.2 million for CEO and €3.4 million for ordinary Executive Board members Decreased severance pay cap from three to two years (also in case of change of control), still limited to remaining term Offsetting of termination benefits against waiting allowance 	 Level of maximum remuneration in line with market practice Alignment with German Corporate Governance Code recommendations and consideration of best practice

Remuneration System

Performance-related components



Remuneration component		Assessment basis / parameters		
Performance-	Short-term incentive (STI) (30%)*	 Type: Target bonus Term: one year Performance criteria: Financial criteria: net sales growth (30 %), EBITDA margin (30 %) and business free cash flow (20 %) Non-financial criteria (20 %) ESG goals and strategic goals Cap: 150 % of the target amount Payment form: cash No special bonuses 	achievement curve achievement curve hold value value value Performance	
related (70%)*	Long-term incentive (LTI) (40%)*	 Type: performance share plan (annual tranches) Term: four years Performance criteria: Financial criteria: relative TSR (40 %) and EPS (40 %) Non-financial criteria (20 %) ESG goals Cap: 200 % of the target amount Payment form: cash or shares 	200 % Cornelative TSR 0 % 0 % 25 % 50 % 75 % Symrise percentile rank	

* Of target direct remuneration

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Remuneration System

Non-performance-related components



Remuneration component		Assessment basis / parameters
	Fixed remuneration	Contractually agreed fixed amount, which will as a rule be paid out in twelve equal monthly amounts
Non- performance- related Supplementary payments		 Supplementary payments in the form of fringe benefits, in particular: Company car, including for private use Contributions to a group accident insurance policy (death/invalidity) Employer contribution to social security For persons joining Symrise, in some cases payments compensating for forfeiture of variable remuneration from a previous employer or other financial disadvantages
(30%)*	Retirement provision	 No company-funded pension plan for Executive Board members Ability to accumulate deferred compensation retirement benefits through salary conversion There may be some individual contractual pension commitments due to previous employment relationships with the company

* Of target direct remuneration External • Copyright® 2024 **4**

Remuneration System

Peer group and ESG / strategic goals example



Peer Group

Relative TSR – peer group			
Beiersdorf	Givaudan	LANXESS	CHR Hansen
Henkel	Novozymes	Croda	IFF
Südzucker	DSM	Kerry Group	Wacker Chemie
Evonik	KWS		

Other contractual aspects

Malus & Clawback

Keeping state-of-the-art performance and compliance malus & clawback provisions for variable remuneration

Maximum remuneration

Determination of maximum remuneration (CEO: €5.2 million and Ordinary Board Members: €3.4 million)

Severance payments

Severance payments are limited to a maximum of two years' remuneration or the remaining term of the contract (also in case of change of control)

Offset of severance payments

Severance payments are offset against compensation for postemployment noncompete clause

Ensuring regulatory conformity

Authorized and Conditional Capital

Authorization to issue up to 40.56m shares



Thereof available as of Dec 31, 2021 with contribution subscription in cash and/or in kind rights up to **Authorized** €25,000,000, €25.000.000 i.e. 25m shares **Capital** i.e. 25m shares until May 21, 2024 contribution without up to 10% subscription in cash and/or of share capital in kind rights €15,560,000, Up to €15,560,000, i.e. 15.56m shares **Conditional** (conditional capital 2019) i.e. 15.56m shares **Capital** until May 21, 2024

Symrise FactBook

Content

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6	Strategy	50
7	Financials	77





Employees

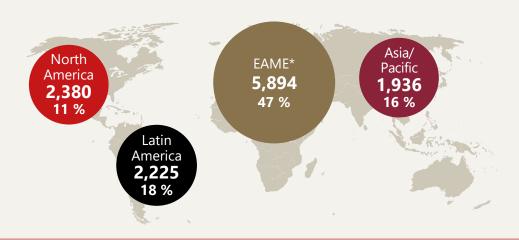
Structure and turnover rate



45

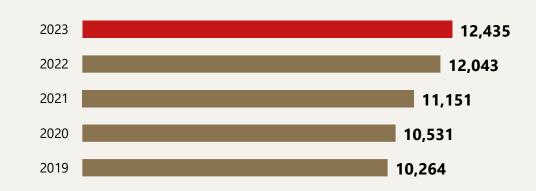
Number of employees

by region 2023



Number of employees (FTE)

since 2019



Turnover rate

in Germany 2023



5.1%

worldwide 2023



12.7%

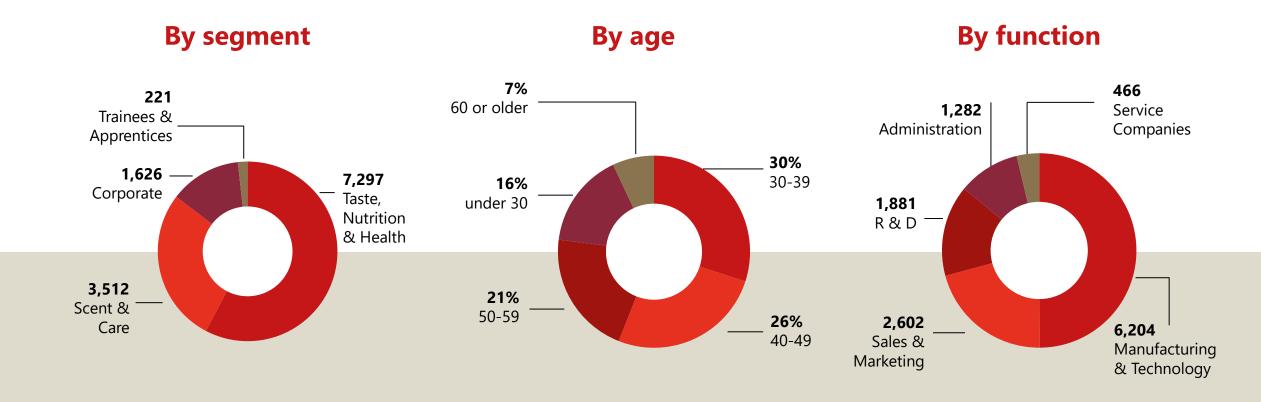
34%

of the Symrise Group's employees have been with the company for at least 10 years.

*2,914 of them in Germany External • Copyright® 2024

Employees *Structure 2023*





Employees

Diversity, safety and remuneration



Diversity

Key figures



	2022	2023
Proportion of women in the total workforce	40%	38%
Proportion of women in first management level	16%	13.5%
Proportion of women in second management level	37%	38%
Nationalities	>60	>80

Safe working conditionsContinuously improving the safety of our employees:



	2022	2023	Goal 2025
MAQ*	2.8	2.3	<1.5

Wage agreements (in T€):

Applied to about 52% of our workforce worldwide. For the remainder we use a globally standardized job grade concept.



	2022	2023	Change
Wages & salaries	725,960	756,364	+30,404
Social security expenses	155,129	168,329	+13,200
Pension expenses (without interest expenses)	13,517	9,042	-4,475
Other personnel expenses	12,155	8,583	-3,572
Total personnel expenses	906,761	942,318	+ 35,557

Employees

HR Strategy – based on four pillars



Remuneration

Base pay, variable remuneration, Long-term incentives

Company benefits

Occupational health and safety, vacation, company pension plan

Communication and decision-making Management

Employee participation / empowerment

Internal / external credibility

Work environment

Working conditions, quality of work, team orientation, flexibility

Career development opportunities

Skills acquisition, talent management, career feedback, mentoring programs, training programs, periods working abroad



ONE Symrise as a shared culture that facilitates the integration of teams and individuals and mutualizes resources – our second largest asset



Our company has a common foundation that can help build ONE Symrise: Our employees are entrepreneurial, committed and a family at heart

Purpose driven employees

Employee satisfaction and loyalty are strengthened

Internal mobility will be significantly increased

Mutualized talent ONE Symrise Culture Freeing untapped internal synergies

Shared knowledge opens new business opportunities

Facilitation of integrations

Future Mergers & Acquisitions can be integrated more effectively

Symrise FactBook

Content

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Strategy Overview

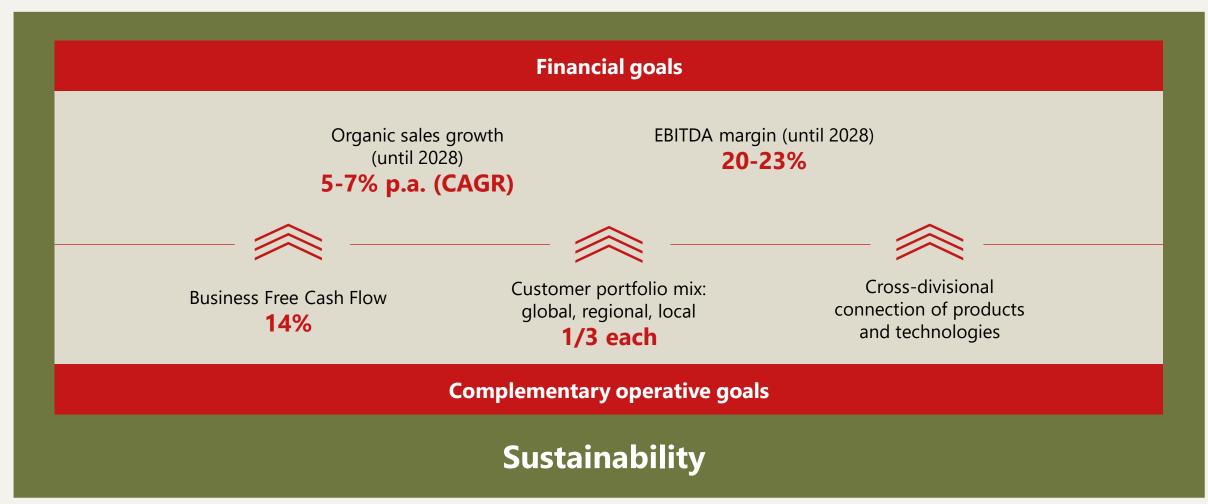
Proven Three Pillar Approach since 2009



Vision				
Growth	Efficiency	Portfolio		
 Growth in Emerging Markets Maximization of customer spectrum Targeted innovation 	Specific efficiency programsOptimizing raw material portfolio	 Expand competencies outside the traditional flavor and fragrance industry Acquisitions 		
	Sustainability			
	Values			

Our Ambition *Strategic goals*





Strategy Overview *Growth*



Vision

Growth	Efficiency	Portfolio
 Growth in Emerging Markets Maximization of customer spectrum Targeted innovation 		 Expand competencies outside the traditional flavor and fragrance industry Acquisitions
	Values	

Pillar Growth

Exploiting full potential of customers and markets*



Symrise's 10 largest customers

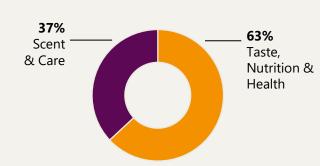
Distribution by division / BU



- Multiple touchpoints with clients
- The largest customer constitutes only 5% of Group sales

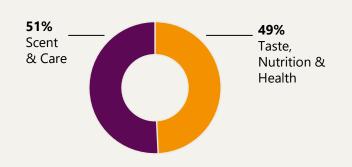
Sales distribution

by Segment



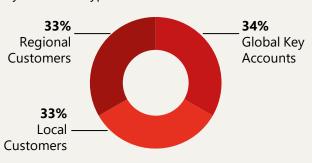
Innovation - enabler for growth

R&D expenses by segments / total spend €266m



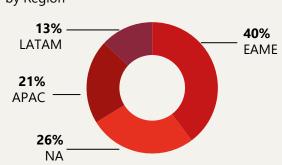
Sales distribution

by Customer Type



Sales distribution

by Region



*All data for FY 2023. External • Copyright® 2024

Growth in emerging markets Historically strong presence





Mexico

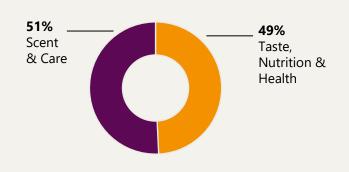
1943

Targeted innovations

Our R&D organization and efforts*



R&D by Segment



10 R&D centers for Taste, Nutrition & Health:

- Holzminden (Germany)
- Teterboro (USA)
- Singapore
- Shanghai (China)
- Tokyo (Japan)
- Rennes (France)
- Paris (France)
- Elven (France)
- São Paulo (Brazil)
- Lund (Sweden)

12 R&D centers for

Scent & Care:

- Holzminden (Germany)
- Teterboro (USA)
- Singapore
- Shanghai (China)
- Tokyo (Japan)
- Chennai, Mumbai (India)
- Paris (France)
- Antananarivo (Madagascar)
- 2 in São Paulo (Brazil)
- Cuautitlan (Mexico)



34 new patents

in 2023



15.0%

of sales from new product developments



1.881

R&D employees

*Figures for FY 2023.

R&D expenditure

 In €m (and % of sales)
 Guidance ~6% of group sales

 2023
 266 (5.6%)

 2022
 254 (5.5%)

 2021
 221 (5.8%)

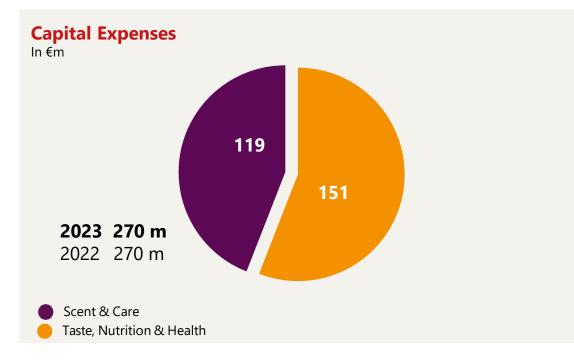
 2020
 212 (6.0%)

 2019
 213 (6.3%)

Capital expenses to leverage growth opportunities

Continued expansion of production footprint





Investments in **property, plant and equipment.**Totaling €247m - mainly from new plant constructions.

Investments in **intangible assets of € 23 million** - especially in software.



New constructions

- Pet Food "Araucaria" Brazil (completed in Q1)
- Pet Food "Balam" Mexico
- Cosmetic Ingredients plant Spain
- Cosmetic Ingredients plant JV India



Capacity expansion TN&H

- Pet Food JV with Sunner China
- Pet Food "Schaffelaarbos" in the Netherlands
- Food & Beverage Naturals France



Capacity expansion S&C

- Capacity Expansion Mexico
- Upgrade Granada Spain
- Capacity Expansion Mexico
- Capacity Expansion Spain

Pillar Growth

Investing in new areas of dynamic growth





Pet Food

- -Aggressive expansion of additional capacities
- -Expand raw materials base, e.g. use of yeasts
- -Extension of business model to Veterinary
- -Mid-term sales target >€1.5 billion



Health Solutions

- -Technologies and products to enhance the microbiome, e.g. prebiotics, probiotics and postbiotics
- -Support further growth of probiotics
- -Plant-based products and extracts, e.g. acerola, cranberry, etc. which can be expanded together with probiotic solutions
- -Development of innovative new models to better understand the microbiome, e.g. ENAF
- -Pet healthcare: Swedencare



Cosmetic Ingredients

- -Consistent implementation of our strong innovation pipeline.
- -Extension of the business model

Scent & Care: Strategic Initiatives to accelerate growth Focus on markets, portfolio and capacities



FRAGRANCES

Strong focus towards Fine Fragrances: Opening of Jardin Arabia – the new Fine Fragrance creation hub in Dubai.

Fragrances inaugurates Red House:

New creation hub in Shanghai Strengthen Fine Fragrance expertise.

Introducing luxury De Laire bases, an homage to fragrant China.





AROMA MOLECULES

Strengthening Symrise specialties business: Further investments, in our manufacturing site in Granada with focus on specialty business.



Introducing the Green
Chemistry Score: A
comprehensive evaluation
system based on the 12
Principles of Green Chemistry.

COSMETIC INGREDIENTS

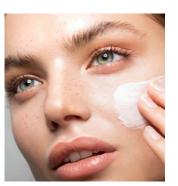
Symrise expands strategic partnership with Kobo Products Inc:

Increased stake in the US company Kobo Products Inc. to 49 %.
Partnership in mineral UV filters and decorative cosmetics.

Symrise and Virchow Group announce Joint Venture in India:

Achieve market leading position for cosmetic ingredients.

Building production of world-scale volumes to serve the APAC region.



Fields of innovation in our industry for the next decade



There will also be great scope for innovation in our core business in the future

Consumer Health

- -Personalized nutrition
- -Probiotics, prebiotics, postbiotics, microbiome analysis, AI, big data

FLA

- -100/100: Sustainable, natural, declarationfree
- -Backward integration, biotech, process technology, traceability
- -3D printing

Pet Food

- -Vegetarian or vegan protein sources
- -Yeast, algae, plants

FRA

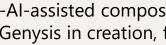
-Al-assisted composition development, Genysis in creation, formula optimization and sampling ex-collection



- -FRA Ingredients 100/100: 100% biodegradable and renewable lab on a chip
- -Broad and stable raw material base
- -Green chemistry, biotech

CI

- -Personalized beauty care
- -New performance structures based on natural products
- -Al, biotech, spectroscopic skin analysis, microbiome analysis





Innovations

Innovative Products, Processes & Technologies



Protein Center of Excellence

Road to meat-free alternatives

Using special technological equipment, Symrise develops individual solutions and perfectly configures the texture, appearance, juiciness, mouthfeel and taste for a variety of alternative protein-based products, thus creating winning taste profiles while keeping the indulgence factor for consumers.

SymTrap® Technology

Green method for capturing aromas & tastes

The patented SymTrap® technology extracts and concentrates flavoring substances from side stream. It only requires minimal processing and low amounts of energy, whilst the end products are given a more natural and authentic taste. Recently, SymTrap® has been used to develop fragrances from upcycling food byproducts.

SymProBiome

Creating effective solutions that work in harmony with the body's microbiome

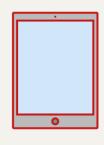
The unique SymProBiome platform positions Symrise at the forefront of microbiome research. It takes understanding of the body's complex and dynamic ecosystems to a new level and enables the creation of specific and effective health and personal care products for key areas including skin and hair care, oral hygiene and gut health



Read more



Read more



Read more

Innovations

Innovative Products, Processes & Technologies



KI Philyra

Read more

Artificial intelligence system developed in collaboration with IBM

Philyra creates scents based on complex algorithms, which Symrise perfumers finally perfect. It promotes creativity by developing new raw material combinations for individual user preferences. Philyra currently works on alcoholic fragrances, yet can be extended to other scented product categories, e.g. skincare or detergents.



SymEffect™ UV

ingredients increases the effectiveness of organic and mineral UV filters

SymEffect™ UV enables manufacturers to achieve higher protection at the same UV filters concentration in a product. The UV protection booster can be easily incorporated into the oil phase of creams and lotions. SymEffect™ UV works well with emulsion based cosmetic products with sun protection factors, such as beach products, daily face creams and care products for children. It also improves the sustainability profile of sunscreens because of its natural raw material base.

Read more

Multifunctional ingredients

for household care products

In addition to classic cosmetic ingredients, Symrise is now also offering multifunctional ingredients for household care products in this category. The powerful ingredients perform the function of several ingredients, which allows for shorter ingredient lists and less packaging.



Read more

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Strategy Overview *Efficiency*



Vision				
Growth	Efficiency	Portfolio		
	Specific efficiency programsOptimizing raw material portfolio	 Expand competencies outside the traditional flavor and fragrance industry Acquisitions 		
	Sustainability			
	Values			

Pillar Efficiency

Focus on processes and raw material access



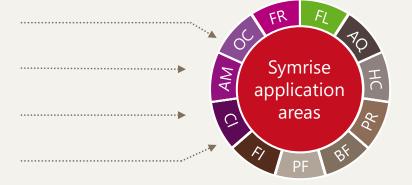
Cost of Raw Materials Cross-divisional purchasing projects Improved processes Formula Efficiency Simplify formulas, reduce the number of raw materials Sampling Reduce number of samples without success control 2 levers are important External services, such as small quantities with surcharges Pricing Working Capital Improve inventories and payment targets

Raw material access Green Chemistry

Plant extracts

Proteins

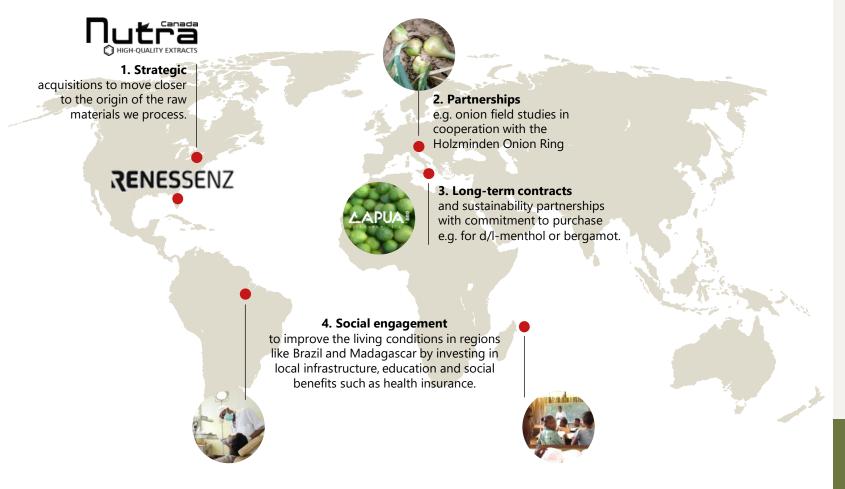
Microbiome modulation



At present, four raw material platforms are essential for Symrise

Backward integration

Serving the trend towards naturals & traceability





Industry-leading backward integration

Naturals and synthetics, e.g. Vanilla, Onion, Citrus and Menthol

No. 1 supplier of fragrance raw materials*

Sustainable partnership with farmers worldwide

Serving the trend towards naturals & traceability

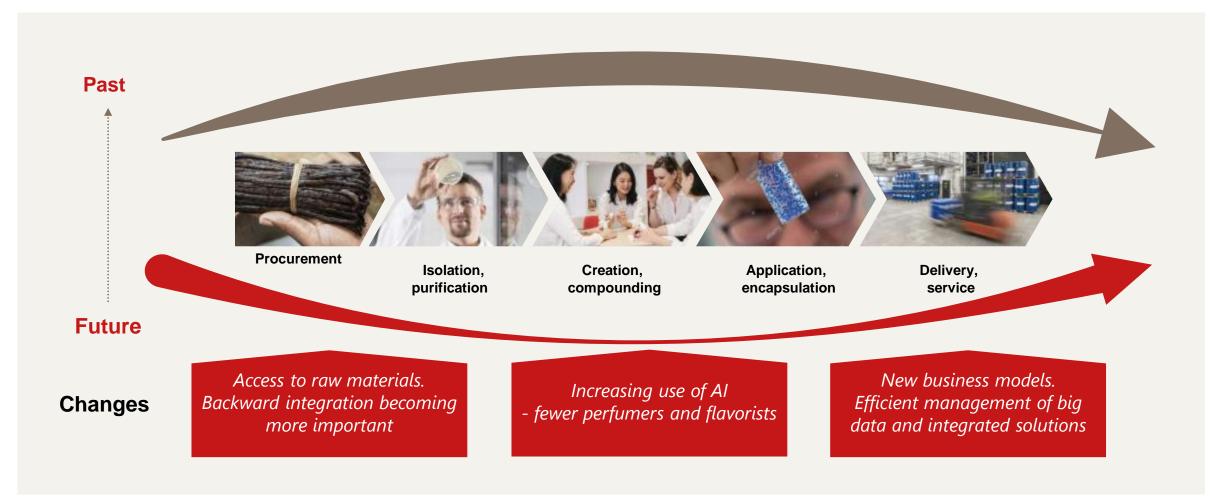
Securing access to key raw materials

Achieved

100% traceability of strategic raw materials

Digitalization is changing the levers used to add value in our value chain





Strategy Overview *Portfolio*

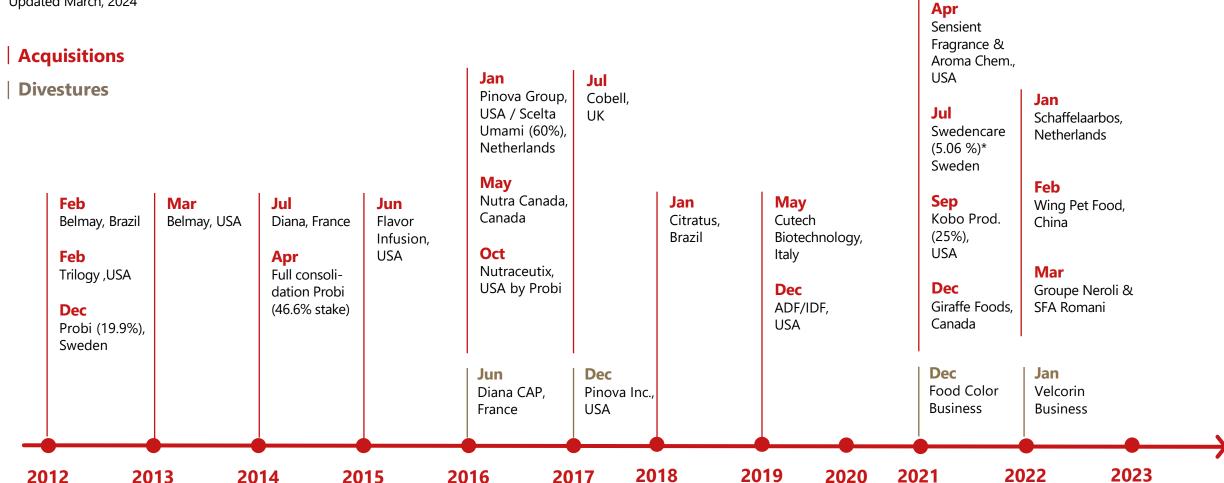


Vision				
Growth	Efficiency	Portfolio		
		 Expand competencies outside the traditional flavor and fragrance industry Acquisitions 		
	Values			

M&A Portfolio changes at a glance



Updated March, 2024

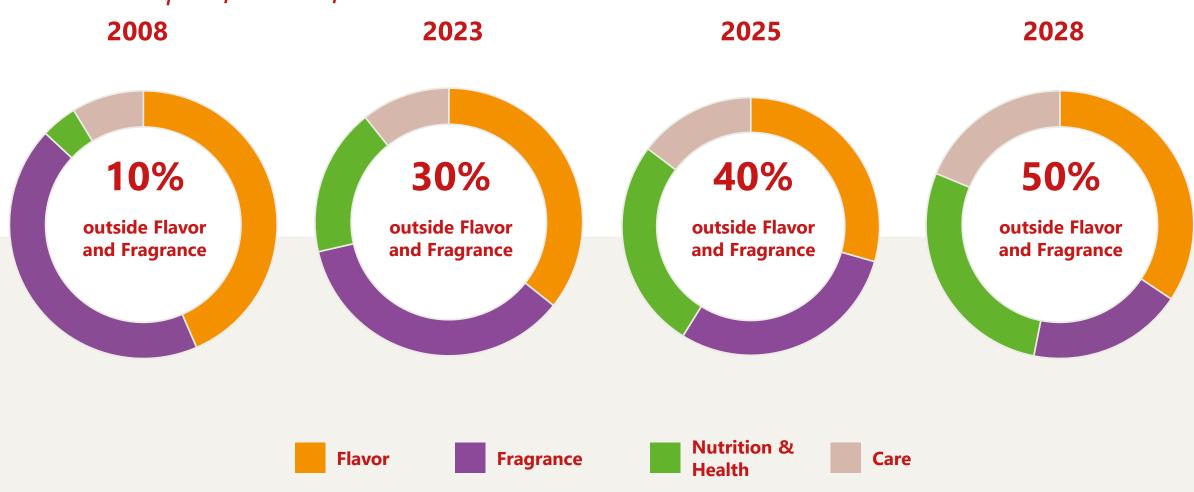


^{*} As of December 31, 2023, the participation rate is 35.9 %.

Symrise has already changed its profile considerably and will continue to change its portfolio



Significant growth contributions in new business areas are resulting in a substantial portfolio shift



Strategy Overview *Sustainability*



	-)	

Sustainability

Our sustainability organization

Business and sustainability are inextricably linked



Chief Executive Officer · CEO

The CEO is directly responsible for sustainability;

he regularly receives reports on the progress of all sustainability activities.

Chief Sustainability Officer · CSO

The Chief Sustainability Officer is responsible for the development and implementation of the **sustainability agenda** and defines the **sustainability targets.**

Sustainability Board TN&H · S&C · Corporate functions

The Sustainability Board is a **cross-divisional committee** that operationalizes our sustainability management with representatives from the different segments.

Corporate functions such as HR, Investor Relations, Sustainability and Communications are also represented.

120 Sustainability Ambassadors

The Sustainability Organization is supported by a global network of around **120 Sustainability Ambassadors** that locally implement initiatives.

Symrise's integrated corporate strategy

Sustainability along the value chain













Raw materials

- Conservation of biodiversity
- · Climate protection
- · Human rights







Product development

- · Efficient use of natural raw materials
- · Biodegradability
- · Focus on plant-based proteins, e.g., as meat substitutes







Production

- · Use of green chemistry
- · Reduction of waste
- · Reuse of raw materials







Customers

- · Creating transparency
- Environmentally friendly product solutions





Consumers

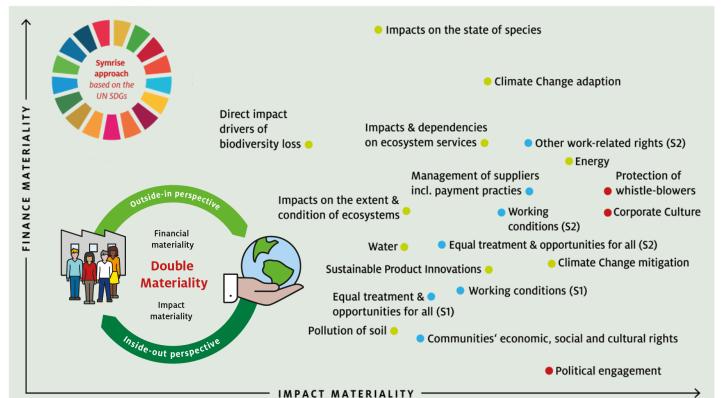
 Increasing awareness of nutrition and personal care

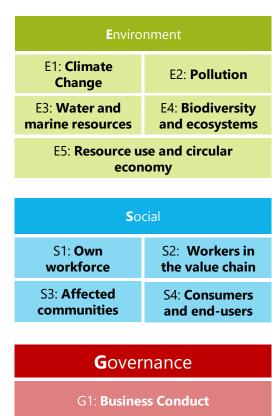




Sustainability focus 2024 *Increasing transparency and requirements based on CSRD*

(Corporate Sustainability Reporting Directive)







Comment

- Compass: SDGs
- Double materiality analysis conducted based on CSRD requirements
- ESG divided in 10 standards
- 37 topics overall / 21 material for Symrise (>1000 data points)
- Transparency acknowledged through numerous positive ratings, e. g. CDP, highest score in Climate and Water













Sustainability Management 2023 track record and goals 2025











Our 2023 track record	Goals for 2025
4.4 % improvement in the eco-efficiency of greenhouse gas emissions (Scope 1+2) ¹	We achieved our goal for 2020 of improving the eco-efficiency of greenhouse gas emissions by 33 % compared with 2010 ahead of schedule. We have now set for ourselves the 2025 goal of increasing the eco-efficiency of emissions by more than 60 % compared to 2016. ¹
2.4 % reduction in absolute greenhouse gas emissions (Scope 3)	We reduced Scope 3 GHG emissions in category 1 "purchased raw materials and services" by around 43 % between 2016 and 2023. We now want to reduce absolute emissions by 15 % by 2025 compared to 2020.
10.7 % improvement in the eco-efficiency of the chemical oxygen demand in wastewater ¹	Improve the eco-efficiency of the chemical oxygen demand in wastewater by 4 % annually by 2025 or by a total of 60 % in relation to base year 2010. ¹
- 6.3 % improvement in the eco-efficiency of hazardous waste ¹	Improve the eco-efficiency of hazardous waste by 4 % annually by 2025 or by a total of 60 % compared to base year 2010.1
- 30.9 % reduction in water use in regions with water stress	15 % reduction of water use at all production sites in arid regions (2018 – 2025).
15.0 % sales from new product developments ²	Each year we develop new products that are consistent with sustainability criteria, and these products account for a share of sales of more than 15 % over the past three years.
All suppliers were subject to a sustainability risk assessment	We respect human rights and protect the environment by implementing defined due diligence measures in our value chain.
95 % of strategic biological raw materials are procured from sustainable sources	100 % sustainable sourcing of all strategic biological raw materials by 2025.
13.5 % women in the first management level	Increase the percentage of women in the first management level to 30 % by 2025.
38 % women in the second management level	Increase the percentage of women in the second management level to 45 % by 2025.
2.3 MAQ ³ accident frequency	Industry-leading occupational safety < 1.5 MAQ

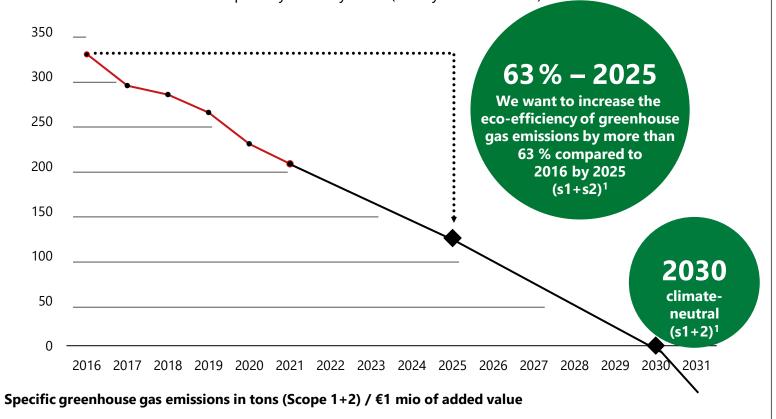
¹ All figures relative to the value added.

² Relative to the market launch in the past three years.

Reduction of greenhouse gas emissions (Scope 1+2) Climate-positive starting in 2030



Committed to reducing absolute greenhouse gas (GHG) emissions from scope 1 and 2 until 2030 by 100 % and to reduce absolute scope 3 by 30 % by 2030 (base year each 2020).



Activities starting in 2030 we will contribute to preventing or sequestering more greenhouse gas emissions from the atmosphere than we produce through our operating activities

Solid basis – our achievements so far

- · Greenhouse gas emissions efficiency target 2010 2020 already achieved in 2016. Yearly efficiency increase of 4 %.
- \cdot Since 2016 increase ambition level to more than 6 % per year
- · Sourcing all electricity from renewable sources was already achieved in 2020
- · Leadership status in climate protection / CDP "A" since 2015
- SBT 1.5 °C: The Science Based Target Initiative approved Symrise's target with the highest level of ambition currently possible (1st SBTi approval in 2017).

Action plan

- · Continuously increasing energy and process efficiency.
- · Low Carbon Transition Plan towards renewable energy coming from solar, wind, hydro, biomass and hydrogen.
- Product Carbon Footprint: increase number and quality of data in patented "Symrise Product Sustainability Scorecard"

SCIENCE BASED TARGETS













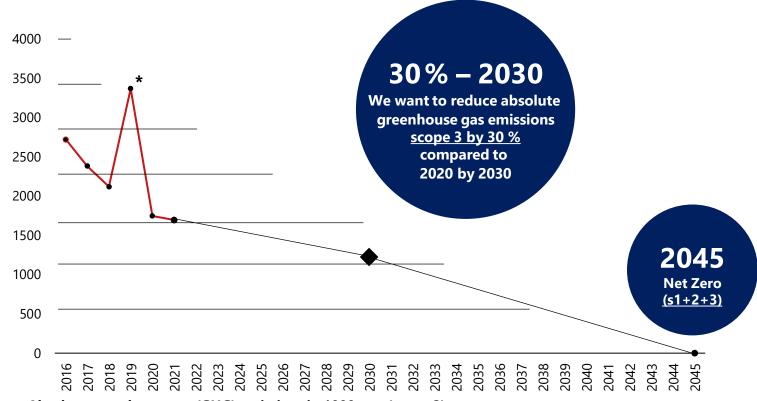
1 All figures relative to the value added External • Copyright® 2024

Reduction of greenhouse gas emissions (Scope 1-3)

Reduce scope 3 emissions by 30 % by 2030



Committed to reducing absolute greenhouse gas (GHG) emissions from scope 1 and 2 until 2030 by 100 % and to reduce absolute scope 3 by 30 % by 2030 (base year each 2020).



Absolute greenhouse gas (GHG) emissions in 1000tons (scope 3)













Net Zero by 2045 (Scope 1+2+3)

Solid basis – our achievements so far

- · Leadership status in climate protection since 2015
- · 36 % reduction of our Scope 3 greenhouse gas emissions between 2016 and 2020 (via CDP Supply Chain program).
- · SBT scope 3: "Well below 2°C". The Science Based Target Initiative approved Symrise's target with the highest level of ambition currently possible in Feb 2023.
- · Awarded by CDP as "Supplier Engagement Leader".
- · > 87 % of our main suppliers have climate protection goals.
- · Accompanied more than 6 suppliers to SBT approval in 2021.

Action plan

- · Main suppliers must work towards aligning with Symrise's ambitious SBT target and RE100 aspirations
- Low Carbon Transition Plan covers 8/15 emission categories:
- Purchased goods and services
- Capital goods
- Fuel and energy related activities
- Upstream & downstream transportation & distribution
- Waste generated in operations
- Business travel
- Employee commuting.

(All other 7 categories are not relevant to Symrise's business)

· Product Carbon Footprint: increase number and quality of data in patented "Symrise Product Sustainability Scorecard".

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Symrise FactBook

Content

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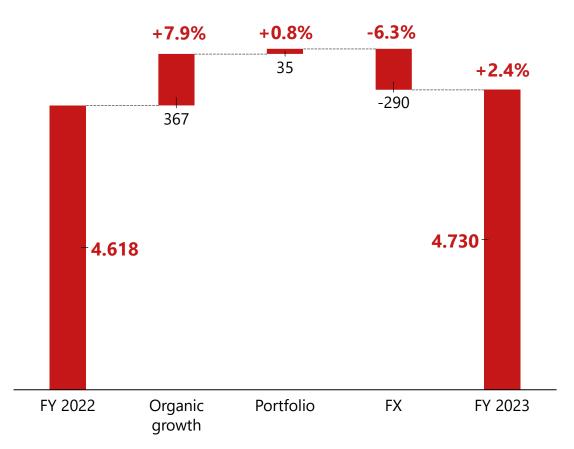
Group 2023

Organic growth of 7.9% (reported 2.4%)



Sales development

In €m



Organic growth of 7.9 % or €367m driven by strong business in both segments.

Total sales contribution from portfolio effects (M&A) of €35m:

- Wing Biotechnology (China)
- Groupe Néroli & Romani (France)

Negative currency effects of €290m, attributable to multiple currencies.

Group 2023

Profitability impacted by difficult market conditions

in € million	FY 2022 ¹	FY 2023	FY 2023 adjusted ²	Change in %
Sales	4,618	4,730	4,730	2.4
Gross profit	1,702	1,693	1,739	2.2
Gross profit margin in %	36.9	35.8	36.8	-0.1pp
EBITDA	922	852	903	-2.0
EBITDA margin in %	20.0	18.0	19.1	-0.9pp
Depreciation	165	176	176	6.9
Amortization	127	116	116	-8.2
EBIT	630	559	611	-3.0
EBIT margin in %	13.6	11.8	12.9	-0.7рр

¹ Without impairment of the associated company Swedencare (€126m)



Pressure on margin: The cost of goods sold increased slightly faster than sales, which was attributable to higher raw material and manufacturing costs.

Single months of **November** and **December** delivered significant lower operating results, due mainly to revaluation and provisions for inventory, underutilization and downtime, higher SG&A costs and the devaluation of the Argentinian currency.

In addition, **Scent & Care** was affected by **one-time effects** mainly in connection with the fire related downtime of the Colonel Island site.

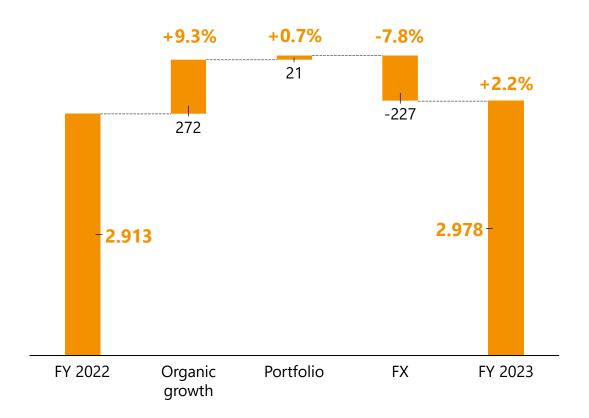
Adjusted EBITDA margin² decreased to 19.1 %, which is 0.9 pp below previous year's EBITDA margin¹.

² Adjusted for one-time effects (€52m)

Taste, Nutrition & Health 2023 *Healthy growth and solid profitability*

Sales development

In €m





Short P&L

In €m

€ million		FY 2022 ²	FY 2023	FY 2023 adjusted ¹	Change in %
EBITDA		630.5	629.2	626.8	-0.6
EBITDA margin	in %	21.6	21.1	21.0	
EBIT		430.2	428.8	426.4	-0.9
EBIT margin	in %	14.8	14.4	14.3	

Organic growth of 9.3 % resulting from both divisions.

- Food & Beverage developed very positively with high single digit growth, driven by Savory, Sweet and Beverages.
- The **Pet Food** division continued its double-digit growth.
 Portfolio effect coming from acquisition of Wing Biotechnology.

Adjusted EBITDA margin decreased to 21.0 %¹ (2022: 21.6 %²).

¹ Adjusted for income from an insurance reimbursement for a cybersecurity incident in 2020 of €2.4m

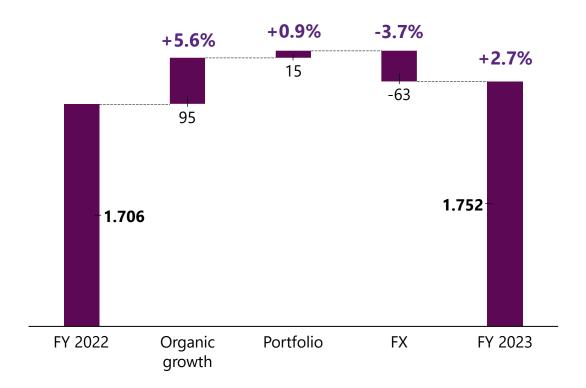
² Without impairment of the associated company Swedencare (€126m)

Scent & Care 2023

Robust Fragrances and Cosmetic ingredients could not offset softness in Aroma Molecules

Sales development

In €m





Short P&L

In €m

€ million		FY 2022	FY 2023	FY 2023 adjusted ¹	Change in %
EBITDA	_	291.0	222.4	276.7	- 4.9
EBITDA margin	in %	17.1	12.7	15.8	
EBIT		199.9	130.6	184.8	-7.6
EBIT margin	in %	11.7	7.5	10.5	

Organic growth of 5.6 % dampened by Aroma Molecules

- Fragrances enjoyed high single-digit growth with double-digit growth in Fine Fragrances and good single-digit growth in Consumer Fragrance. Neroli & Romani contributed € 14.5m.
- Aroma Molecules sales were negatively impacted by the fire-related production stoppage at Colonel Island and a difficult market environment.
- Cosmetic Ingredients posted high double-digit growth driven by strong demand in micro & sun protection.

Adjusted EBITDA margin amounts to 15.8 % (2022: 17.1 %) due especially to increased raw material prices and higher operating costs.

¹ Adjusted for one-time effects in connection with the production stoppage at the Colonels Island site, the reorganization following the segments' realignment and cost associated with the antitrust investigations and for income from an insurance reimbursement for a cybersecurity incident in 2020 (total one-time effects in 2023: €54.2m)

EPS *Impacted by weaker operating results*



in € million	FY 2022 ¹	FY 2023 ²	Change in %
EBIT	630	559	-11.3
Financial Result	-73	-94	29.6
EBT	557	465	-16.6
Income Tax	-140 (25.2%)	-120 (25.8%)	-14.5
Net Income ³	406	340	-16.2
EPS in €	2.91	2.44	-16.2

Financial result: €22m below 2022, mainly due to interest expenses in connection with financing (€19m) and interest on pension provisions (€16m). Currency result of €11m was significantly higher than in PY.

Income tax: rate at 25.8 % within the tax guidance of 25-27 %.

Net income: €66m below previous year mainly due to negative one-time effects.

EPS: decreased by 16.2 % to €2.44 per share.

¹ Without impairment of the associated company Swedencare (€126m)

² Reported

³ Attributable to shareholders of Symrise AG

Amortization from business combinations...

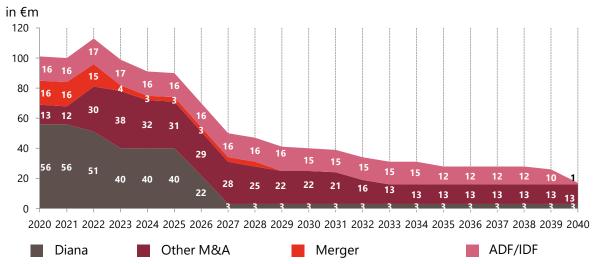
...currently impacts EPS with more than 70 cents/share



Huge bandwidth in EPS projection from analysts: (Vara Research Feb 6, 2024)

€	2024	2025	2026
Highest	3.49	4.15	4.64
Consensus	3.27	3.76	4.34
Median	3.24	3.74	4.33
Lowest	3.06	3.46	4.01

Amortization*



^{*}Only M&A-related amortization (without software or internally generated intangible assets).

Main drivers

Merger of Haarmann & Reimer and Dragoco in 2003: Recipes

Acquisition of Diana in 2014:

Brands, customer base and recipes

Acquisition of ADF/IDF in 2019:

Customer base, supplier relationships, trademarks

Status

We saw a peak in 2022

Outlook

Further EPS support expected over time

Working Capital



Clearly defined actions and measures to reach the mid-term target of 30-32 %



Drivers

2019

· Slight improvement due to ADF/IDF Acquisition

2020

- · Full year effect from ADF/IDF Acquisition
- Positive impact from cyber attack, less receivables, higher payables

2021

- · Reverse impact from cyber attack
- Full impact of global supply chain disruptions following the Corona crises
- · Acquisition of Sensient Fragrances and Giraffe

2022

- · Ukraine/Russia war (shortages, high prices)
- General inflationary developments
- Year of acquisitions (Schaffelaarbos, Néroli & Romani, Wing Biotechnology and increased stake in Swedencare)

2023

 Decrease in inventories due to reinforced Working Capital management

Measures:

- **Reinforced** focused Working Capital management in **both segments**
- Reduction of safety stocks after normalization of global supply chain disruptions
- Tightened management of payment terms
- . Increased focus on reducing overdue
- Special situation in S&C after fire in Colonel Island will further normalize

Ambition

30-32%

as % of sales

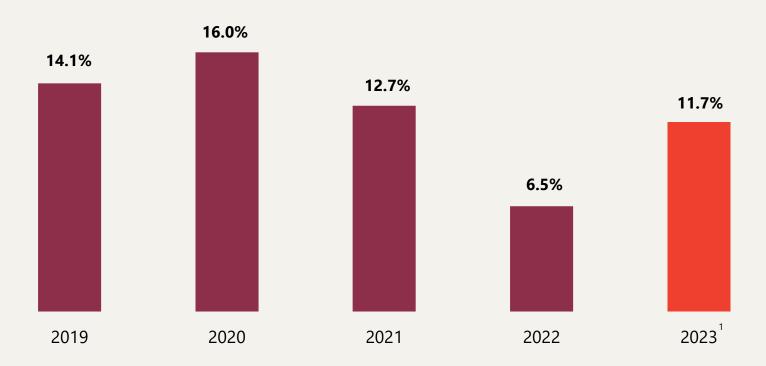
Business Free Cash Flow (BFCF)

Reflects significant improvement of working capital



BFCF

as % of sales



EBITDA (adjusted)

- Investments (including cash effects from leasing)
- -/+ Changes in working capital

BFCF¹ of €553 million (2022: €301m)

= 11.7 % (2022: 6.5%) **of sales**

Solid EBITDA contribution

CAPEX almost stable at 5.7 % of sales (€270 million) after 5.8 % (€270 million) in 2022

Significant improvement of working capital supported by improved inventory management

Ambition 2024

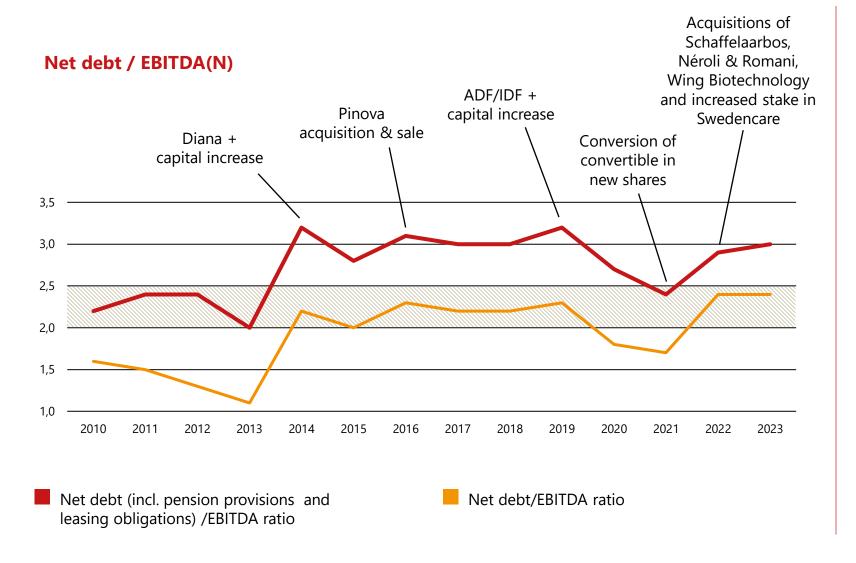
BFCF around 12 % of sales; mid term target of 14%

⁼ Business Free Cash Flow

¹ Adjusted for one-time effects: €19.2m affecting the BFCF External • Copyright® 2024

Net debt development

Increase due to weaker earnings and still high level of working capital



Status Quo

Net debt of €2,166m (2022: €2,233m) reflects 2.4 x EBITDA¹.

Net debt including pension provisions and leasing obligation of €2,666m reflects 3.0 x EBITDA¹.

This is mainly due to a weaker earnings performance and the still high working capital to ensure supply availability.

Ambition

Long-term target of 2.0 to 2.5 x EBITDA (incl. pensions provisions and leasing obligation).

Unchanged since IPO.

Priority: Remain investment grade profile.

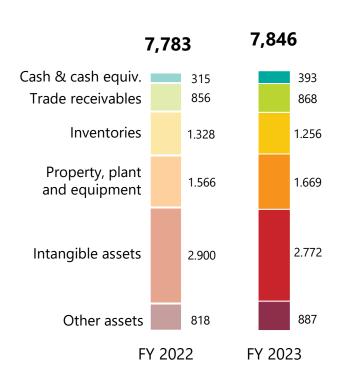
¹ EBITDA: adjusted for one-time effects

Balance sheet *Equity ratio of 47.0 %*



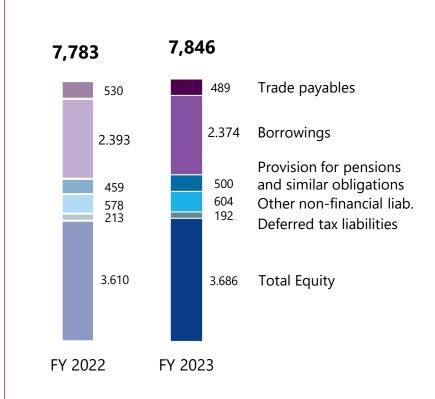
Assets

In €m



Equity and Liabilities

In €m



Comments

Increase in **assets** primarily from higher PPE. The increase in cash & cash equivalents is offset by lower inventories.

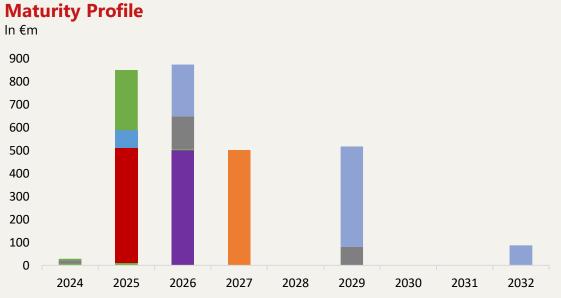
Changes to **equity and liabilities** mainly resulted from trade payables, pensions and equity.

Equity ratio at a healthy level of 47.0 % (2022: 46.4%).

Balanced maturity profile 2023

With diversified financing instruments

Updated March, 2024









Revolving credit facility 2021
€ 500m 3y (+1+1)

Syndicated Loan 2022	Promissory loan note 2022
€ 298m Y 1,2,3y	€ 750m 4,7,10y



ln	€n

	2022	2023
Borrowings	2,393	2,374
Lease liabilities (according to IFRS 16)	155	185
Cash and cash equivalents	-315	-393
Net debt	2,233	2,166
Provisions for pensions and similar obligations	459	500
Net debt including provisions for pensions and similar obligations	2,692	2,666

Dividend

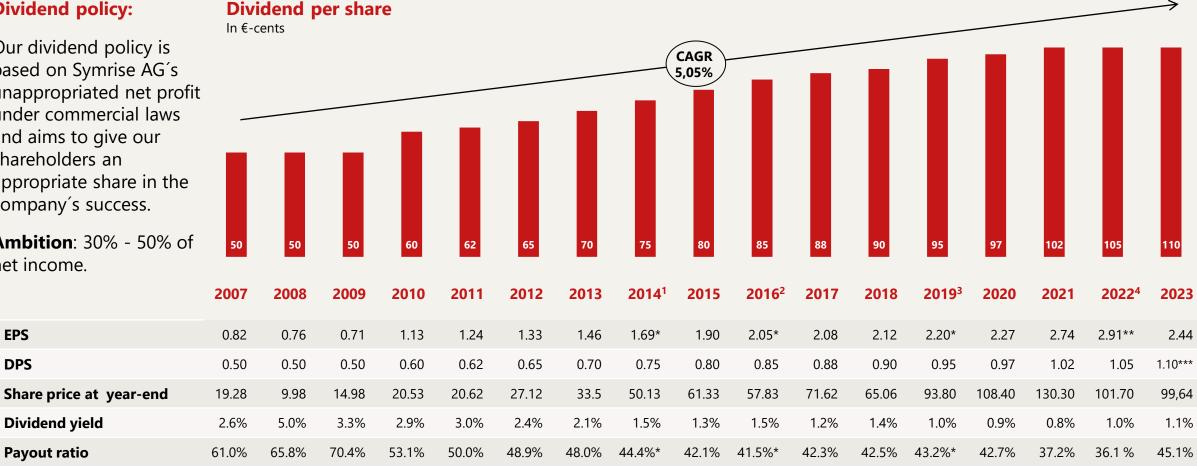
Sustainable dividend growth since IPO



Dividend policy:

Our dividend policy is based on Symrise AG's unappropriated net profit under commercial laws and aims to give our shareholders an appropriate share in the company's success.

Ambition: 30% - 50% of net income.



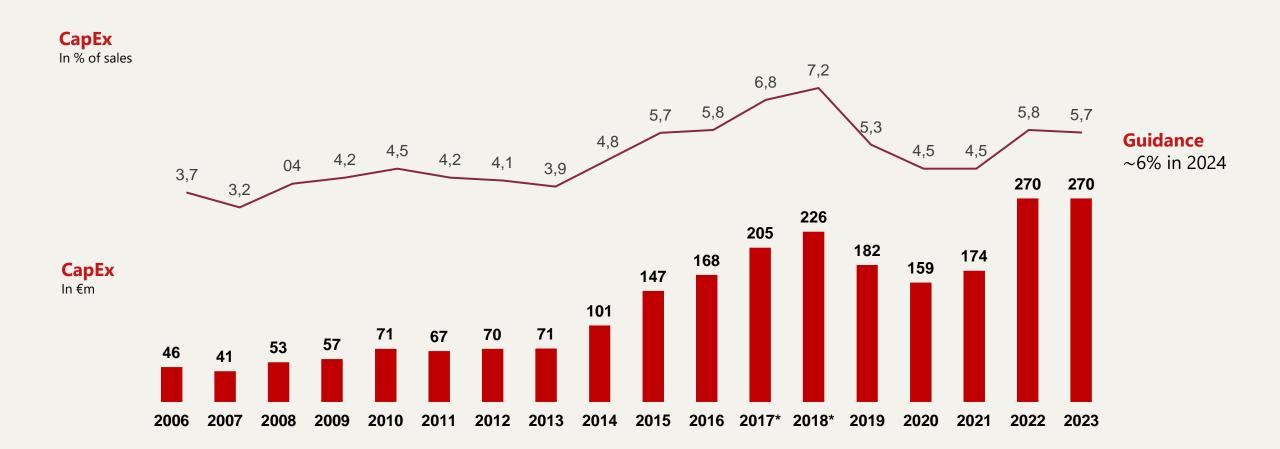
^{1.} Reported: EPS 1.48€ // Payout ratio 50.7%. | 2. Reported: EPS 1.95€ // Payout ratio 43.6%. | 3. Reported: EPS 2.16€ // Payout ratio 44.0% | 4. Reported: EPS 2.00€ // Payout ratio 52.5%.

^{*} Normalized for M&A costs ** without impairment of Swedencare AB ***Recommended

CapEx Symrise Group 2006 – 2023

One of the highest CapEx ratios in the industry





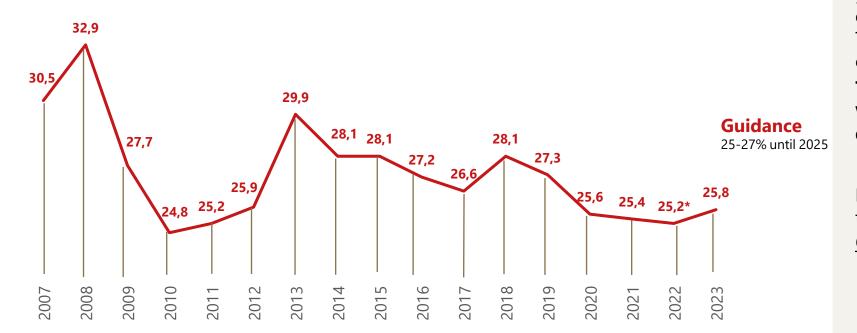
⁹⁰

Effective tax rateSymrise's approach to tax



Effective tax rate

since IPO in %



We pay taxes where we create value and thus contribute to enabling state and municipal investments in infrastructure and the common good. Until 2025, we plan to have a global tax rate of **25 - 27 percent**, which is on average for a German stock-listed company. This way we ensure that transparency and credibility are the basis for Symrise's trusting and appreciative interaction with each other and with our external stakeholders.

For detailed information on our tax approach, please visit our **GRI report** and our **tax policy**.

^{*} including not tax-deductible impairment the tax rate would be 32.6%

Symrise Reporting Universe

More information on the topics you are most interested in





Corporate Report

About our company – facts, reports and insights



Financial Report

Group management report, consolidated financial statements (IFRS) and corporate governance



Remunertion Report

For the fiscal year 2023 pursuant to § 162 AktG



Separate Financial Statements

Management Report and Annual Financial Statements of Symrise AG according to HGB (German Commercial Code) standards



Sustainability Record (GRI-Report)

Sustainability reporting including separate non-financial report in accordance with Section 289b of the German Commercial Code (HGB)



Corporate Report 2023 - extended Online Version

Symrise AG





Financial calendar

March 06, 2024

FY 2023 results

April 25, 2024

Q1/3M 2024 trading statement

May 15, 2024

Annual General Meeting

01 August

H1 2024 results

24 October

Q3/9M 2024 trading

statement



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