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Report for the First Half of 2015

Symrise achieves strong sales growth and high profitability

- Group sales up by 41 % to €1,330.8 million
- Double-digit sales growth in all regions
- EBITDA increased by 44 % to €300.3 million
- Excellent profitability with EBITDA margin of 22.6 %

Symrise AG continued its highly dynamic growth course in the second quarter of 2015 and further increased its profitability. In the first half of the year, the Group increased sales by 41 % to €1,330.8 million (H1 2014: €941.8 million) and operated highly profitable with an EBITDA margin of 22.6 %. All regions and both segments contributed to this positive development. The fully integrated activities of Diana contributed sales of €268.0 million. Earnings before interest, taxes, depreciation and amortization (EBITDA) were up by 44 % to €300.3 million (H1 2014 normalized: €209.0 million).

Dr. Heinz-Jürgen Bertram, CEO of Symrise AG, said: "Symrise continues to stand for high growth combined with outstanding profitability. We are thoroughly satisfied with our first-half performance. We experienced strong demand in all regions and both segments. Despite the economic and political uncertainties in some markets, we are looking ahead to the second half with confidence. We have a broadly diversified portfolio, a strong market presence and see clear growth opportunities for both segments."

Symrise outpacing the market

For the first half of the year, Symrise increased its sales by 41 % to €1,330.8 million (H1 2014: €941.8 million). At local currency, this represents a sales growth of 32 %. Along with €268.0 million in sales from the activities of Diana, which were acquired last year, the Company benefited above all from strong demand for natural flavors and cosmetic ingredients.

Excluding the contributions from Diana, Symrise increased its sales by 13 % (local currency: 6 %) and thus once again significantly outperformed the global market for fragrances and flavors, which is estimated to be growing at a rate of 2 - 3 % per year.





Strong sales growth in Emerging Markets

In Emerging Markets, Symrise recorded a 32 % increase in sales at local currency. These markets thus accounted for 47 % of total sales (H1 2014: 48 %). The slight decline compared to the prior-year-period reflects the regional sales mix of Diana, which generates the majority of its sales in Developed Markets.

Steady increase in profitability

Earnings before interest, taxes, depreciation and amortization (EBITDA) showed a disproportionately strong growth compared to sales and increased by 44 % to €300.3 million (H1 2014 normalized: €209.0 million). On a Group-wide basis, the EBITDA margin rose to a new all-time high of 22.6 % (H1 2014 normalized: 22.2 %). Net income for the period staged by 22 % and came in at €133.5 million (H1 2014 normalized: €109.1 million). Earnings per share rose from €0.90 (normalized) to €1.03.

Cash flow from operating activities impacted by tax expenses – early refinancing implemented

Cash flow from operating activities for the reporting period amounted to €86.0 million (H1 2014: €108.9 million). The change primarily reflects higher income and trade tax payments as well as taxes payable for Diana.

In the first half of 2015, taking advantage of favorable market conditions, Symrise arranged an early refinancing at improved terms for the revolving credit facility, which was not due for renewal until November 2015. The credit volume remained at €300 million, with a five-year term. Symrise has the option to extend the term by one year on two occasions and to increase the volume to €500 million.

At the end of the reporting period, the ratio of net debt, including pension provisions to EBITDA amounted to 3.2 (31 December 2014: 3.2). With an equity ratio of 36.7 % (31 December 2014: 35.8 %), Symrise continues to maintain a strong balance sheet.

Scent & Care highly profitable with EBITDA margin of 22.7 %

For the first half of the year, sales in the Scent & Care segment rose by 11 % to €546.5 million (H1 2014: €492.5 million). At local currency, sales increased by 2 %. The segment particularly benefited from strong demand for menthol and cosmetic ingredient applications.

With an increase of 18 % at local currency, Scent & Care achieved its largest gains in Latin America. The Asia/Pacific and EAME regions posted sales in local currency of 2 % and 1 %, respectively. In North America, sales were down 5 % compared to the strong first half of 2014.





Scent & Care increased its EBITDA from € 109.8 million to € 124.2 million. The EBITDA margin rose from 22.3 % to 22.7 %.

Flavor & Nutrition with strong organic growth

The Flavor & Nutrition segment increased sales by 75 % (65 % in local currency) to €784.3 million in the first half of the year (H1 2014: €449.3 million). Adjusted for consolidation effects from Diana, sales in the segment rose by 15 % (9 % in local currency).

Flavor & Nutrition signed numerous new orders and also benefitted from strong demand for natural flavors and a dynamic trend in pet food applications.

The strongest growth among regions was in Latin America, where sales rose by 155 % in local currency. Sales in North America nearly doubled, with a 92 % year-on-year gain. In the EAME and Asia/Pacific regions, Flavor & Nutrition achieved a sales growth of 60 % and 35 %, respectively.

Normalized EBITDA in the segment rose from €99.2 million in the previous year to €176.1 million. The EBITDA margin increased in the period under review from 22.1 % to 22.5 %. Diana contributed €58.1 million to EBITDA.

In the process of focusing and streamlining the portfolio of Diana Food, the subsegment Diana CAP (Compagnie Alimentaire Pleucadeucienne) was sold to the Jean Floc'h Group at the end of June. Diana CAP specializes in solutions for regional French pork dishes and sauces, and recorded sales of €29 million over the past 12 months.

Symrise with optimistic outlook for the second half of 2015

After a strong first half, Symrise confirms its outlook for the fiscal year 2015. Despite political tensions in some regions and divergent economic trends in some sales markets, Symrise is generally optimistic. The Group expects demand to remain strong in all regions and both segments. For 2015, Symrise aims once again at outperforming the global market for fragrances and flavors and delivering an EBITDA margin of more than 20 %.

The long-term growth drivers remain intact. The Group will benefit from global megatrends such as economic progress in Emerging Markets, population growth and the increasing demand for natural foods and consumer goods products. Symrise is convinced that it is very well positioned to meet the resulting demand and achieve the business goals it has set for the fiscal year 2020.





KEY FIGURES OF THE GROUP

		H1 2014	H1 2014 normalized ¹	H1 2015	CHANGE IN %	
€MILLION					at	local currency
Sales		941.8	941.8	1,330.8	41	32
EBITDA		205.6	209.0	300.3	44	38
EBITDA margin	in %	21.8	22.2	22.6		
EBIT		161.9	165.3	214.7	30	25
EBIT margin	in %	17.2	17.5	16.1		
Net income for the period		101.3	109.1	133.5	22	
Earnings per share	in €	0.84	0.90	1.03	14	
CAPEX / Acquisitions		30.4	30.4	81.2		
Operating cash flow		108.9	108.9	86.0		
Scent & Care						
Sales		492.5		546.5	11	2
EBITDA		109.8		124.2		
EBITDA margin	in %	22.3		22.7		
Flavor & Nutrition						
Sales		449.3	449.3	784.3	75	65
EBITDA		95.8	99.2	176.1		
EBITDA margin	in %	21.3	22.1	22.5		

		Dec 31, 2014	Jun 30, 2015
Balance sheet total	€million	3,999.8	4,106.1
Equity ratio	in %	35.8	36.7
Net debt (incl. provisions for pensions and similiar obligations) / EBITDAN ²	ratio	3.2	3.2
Employees	FTE ³	8,160	8,216

¹ adjusted for transaction and integration costs as well as one-off valuation effects related to business combinations

² annualized EBITDAN

³ not including apprentices and trainees; FTE = Full Time Equivalent





About Symrise:

Symrise is a global supplier of fragrances, flavors, cosmetic active ingredients and raw materials as well as functional ingredients. Its clients include manufacturers of perfumes, cosmetics, food and beverages, the pharmaceutical industry and producers of nutritional supplements and pet food. Its sales of more than €2.1 billion in 2014 place Symrise among the top three companies in the global flavors and fragrances market. Headquartered in Holzminden, Germany, the Group is represented in over 40 countries in Europe, Africa and the Middle East, Asia, the United States and Latin America.

Symrise works with its clients to develop new ideas and market-ready concepts for products that form an indispensable part of everyday life. Economic success and corporate responsibility are inextricably linked as part of this process. Symrise thus takes sustainability into account in every part of its corporate strategy. The company was awarded the German Sustainability Award in 2012. In 2013, Symrise was certified as a "Green Company" by DQS.

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